

## EQUITABLE

CANADA'S CHALLENGER BANK ${ }^{\text {TM }}$
Supplemental Information and Regulatory Disclosures
For the three months ended March 31, 2019

$\square$ Equitable Group Inc.
TSX.EQB | EQB.PR.C

## Equitable Group Inc.

## Notes to Readers

## Reporting Changes

Effective Q1 2019, Equitable Group Inc. (the "Company" or "Equitable") reports the financial results of its businesses based on two portfolios: Retail and Commercial. This reporting structure better aligns our assets with our customer segments and the way in which we manage the businesses. It is also more consistent with market practice. Please refer to Note 2(f) to the interim consolidated financial statements for further details. In addition, the calculation of Net interest margin ("NIM") and the Efficiency Ratio does not include Tax equivalent basis ("TEB") adjustments.

We have updated all historical figures contained in this Supplemental Information and Regulatory Disclosures Report (the "Report") to conform to these reporting changes.

## Purpose of this document

This Report aims to provide the readers with the following regulatory disclosures and other additional voluntary disclosures that will assist the readers' assessment of business performance of Equitable.

1. Disclosures related to the Company's loan portfolio, some of which relate to disclosure requirements outlined in OSFI's Guideline B-20, 'Residential Practices and Procedures',
effective for Equitable Bank on January 1, 2013.
2. Equitable Bank (the "Bank")'s regulatory capital Basel Pillar III disclosures.

## Use of this document

Readers are cautioned that financial information contained in this Report include both Generally Accepted Accounting Principles ("GAAP") and non-GAAP measures. The latter often does not have any standardized meaning, and therefore, are not comparable to similar measures presented by other financial institutions.

This Report should be read in conjunction with the Company's unaudited interim consolidated financial statements and accompanying notes, as well as Management's Discussion and Analysis ("MD\&A") for the quarter ended March 31, 2019

## Basis of presentation

All amounts in this Report are Canadian dollars and are unaudited.
GAAP measures have been prepared in accordance with International Financial Reporting Standards ("IFRS") unless otherwise stated. Non-GAAP measures used in this Report are defined under the Section "Non-GAAP measures".

## Adoption of IFRS 9

Effective January 1, 2018, the Company adopted IFRS 9 Financial Instruments ("IFRS 9") issued by the International Accounting Standards Board ("IASB"), which replaced the IAS 39 Financial Instruments: Recognition and Measurement ("IAS 39"). We restated the opening retained earnings balance on January 1 , 2018 to reflect the impact of the new requirements but did not restate the comparative periods, as permitted by the standard. Therefore, the provision and allowance for credit losses and related ratios for 2019 and 2018 periods are not directly comparable to those in 2017 periods

## Adoption of IFRS 16

Effective January 1, 2019, the Company adopted IFRS 16 Leases ("IFRS 16") issued by the IASB, which replaced the IAS 17 Leases. Please refer Note 3 to interim consolidated financia statements for a summary of Company's accounting policies as it relates to IFRS 16 . We restated the opening retained earnings balance on January 1 , 2019 to reflect the impact of the new requirements but did not restate the comparative periods, as permitted by the standard. Therefore, current year disclosures are not directly comparable to prior year periods

|  | Page |
| :--- | :---: |
| Notes to Readers | 2 |
| Highlights |  |
| Table 1: Financial highlights | 4 |
| Consolidated results of operations | 6 |
| Table 2: Interim consolidated statements of income | 7 |
| Table 3: Net interest income and margin | 9 |
| Table 4: Non-interest expenses and Efficiency Ratio |  |
| Financial condition | 10 |
| Table 5: Interim consolidated balance sheets | 11 |
| Table 6: Average balance sheet information | 12 |
| Table 7: Loan principal under administration - by lending business | 13 |
| Table 8: Deposit principal |  |
| Credit quality | 14 |
| Table 9: Impaired loans - by lending business | 15 |
| Table 10: Provision for credit losses - by lending business (under IFRS 9) | 16 |
| Table 11: Allowance for credit losses continuity | 17 |

Page
2

4

6
$\begin{array}{ll}\text { Table 3: Net interest income and margin } & 7\end{array}$
Table 4: Non-interest expenses and Efficiency Ratio 9

## Financial condition <br> 5. Interim consolidated balance sheets

Table 6: Average balance sheet information
Table 7: Loan principal under administration - by lending business 12
Table 8: Deposit principal

## ar

Table 10: Provision for credit losses - by lending business (under IFRS 9)
15

Table 12: Allowance for credit losses - by lending business (under IFRS 9)

## Table of Contents



Regulatory and voluntary mortgage portfolio disclosuresTable 13: Loan principal outstanding - by province18
Table 14: Residential mortgage and HELOC principal outstanding - by province ..... 19
Table 15: Residential mortgage principal outstanding - by remaining amortization ..... 20
Table 16: Uninsured average loan-to-value of newly originated and newly acquired
22
Table 18: Alternative single family - weighted average beacon score by LTV ..... 23
Regulatory Basel III capital disclosures
Table 19: Modified Capital Disclosure Template - Equitable Bank ..... 24
Table 20: Leverage Ratio - Equitable Bank ..... 26
Non-GAAP measures ..... 27
Acronyms ..... 29

## Table 1: Financial highlights

| (\$ THOUSANDS, EXCEPT SHARE, PER SHARE AMOUNTS AND PERCENTAGES) | 2019 |  | 2018 |  |  |  |  |  |  |  | 2017 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q1 ${ }^{(1)}$ |  | $\mathrm{Q} 4{ }^{(1)}$ |  | Q3 ${ }^{(1)}$ |  | Q2 ${ }^{(1)}$ |  | Q1 ${ }^{(1)}$ |  | Q4 |  | Q3 |  | Q2 |
| RESULTS OF OPERATIONS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | \$ | 41,661 | \$ | 40,116 | \$ | 47,806 | \$ | 37,537 | \$ | 40,167 | \$ | 40,446 | \$ | 37,869 | \$ | 38,909 |
| Adjusted net income ${ }^{(2)}$ |  | 46,579 |  | 45,535 |  | 45,662 |  | 41,510 |  | 40,071 |  | 40,807 |  | 36,772 |  | 38,882 |
| Net income available to common shareholders |  | 40,470 |  | 38,926 |  | 46,615 |  | 36,346 |  | 38,976 |  | 39,256 |  | 36,678 |  | 37,718 |
| Net interest income |  | 105,352 |  | 94,591 |  | 93,024 |  | 79,496 |  | 81,270 |  | 79,697 |  | 71,964 |  | 78,349 |
| Total revenue |  | 271,494 |  | 239,568 |  | 232,410 |  | 214,958 |  | 200,786 |  | 197,648 |  | 189,290 |  | 183,025 |
| EPS - basic ${ }^{(3)}$ |  | 2.44 |  | 2.35 |  | 2.82 |  | 2.20 |  | 2.36 |  | 2.38 |  | 2.23 |  | 2.29 |
| EPS - diluted ${ }^{(3)}$ |  | 2.42 |  | 2.33 |  | 2.80 |  | 2.19 |  | 2.34 |  | 2.36 |  | 2.21 |  | 2.28 |
| Adjusted EPS - diluted ${ }^{(2)}$ |  | 2.72 |  | 2.66 |  | 2.67 |  | 2.43 |  | 2.34 |  | 2.38 |  | 2.15 |  | 2.27 |
| ROE ${ }^{(4)}$ |  | 13.4\% |  | 12.9\% |  | 15.9\% |  | 13.0\% |  | 14.5\% |  | 14.9\% |  | 14.4\% |  | 15.6\% |
| Adjusted ROE ${ }^{(2)}$ |  | 15.0\% |  | 14.7\% |  | 15.2\% |  | 14.4\% |  | 14.5\% |  | 15.0\% |  | 14.0\% |  | 15.6\% |
| Return on average assets ${ }^{(4)}$ |  | 0.7\% |  | 0.7\% |  | 0.8\% |  | 0.7\% |  | 0.8\% |  | 0.8\% |  | 0.8\% |  | 0.8\% |
| Return on RWA ${ }^{(4)}$ |  | 1.8\% |  | 1.9\% |  | 2.4\% |  | 2.0\% |  | 2.2\% |  | 2.3\% |  | 2.3\% |  | 2.3\% |
| NIM |  | 1.67\% |  | 1.58\% |  | 1.66\% |  | 1.50\% |  | 1.60\% |  | 1.56\% |  | 1.45\% |  | 1.63\% |
| Efficiency Ratio ${ }^{(4)(5)}$ |  | 41.1\% |  | 41.7\% |  | 36.5\% |  | 43.2\% |  | 37.9\% |  | 37.5\% |  | 37.6\% |  | 39.4\% |
| BALANCE SHEET |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets |  | 26,327,464 |  | 25,037,145 |  | 23,147,614 |  | 21,944,721 |  | 21,054,763 |  | 20,634,250 |  | 20,221,205 |  | 19,795,986 |
| Assets Under Management ${ }^{(4)}$ |  | 30,830,162 |  | 29,410,999 |  | 27,495,398 |  | 26,142,735 |  | 25,259,152 |  | 24,652,969 |  | 24,274,172 |  | 23,641,546 |
| Loans receivable |  | 24,446,452 |  | 23,526,404 |  | 21,671,338 |  | 20,455,377 |  | 19,676,690 |  | 19,298,548 |  | 18,787,348 |  | 18,263,623 |
| Loans Under Management ${ }^{(4)}$ |  | 28,848,831 |  | 27,800,546 |  | 25,935,686 |  | 24,568,457 |  | 23,794,216 |  | 23,233,420 |  | 22,753,938 |  | 22,013,453 |
| Shareholders' equity |  | 1,313,968 |  | 1,280,027 |  | 1,259,875 |  | 1,212,952 |  | 1,181,472 |  | 1,138,117 |  | 1,098,325 |  | 1,060,852 |
| Liquid assets ${ }^{(4)}$ |  | 2,046,896 |  | 1,406,592 |  | 1,439,394 |  | 1,782,905 |  | 1,775,459 |  | 1,479,429 |  | 1,459,711 |  | 1,570,532 |
| Total assets held for regulatory purposes as a \% of total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Equitable Bank assets |  | 7.3\% |  | 5.1\% |  | 5.6\% |  | 7.5\% |  | 7.8\% |  | 6.7\% |  | 6.7\% |  | 7.5\% |
| Total liquid assets as a \% of total assets |  | 7.8\% |  | 5.6\% |  | 6.2\% |  | 8.1\% |  | 8.4\% |  | 7.2\% |  | 7.2\% |  | 7.9\% |
| Deposit principal |  | 14,637,787 |  | 13,522,012 |  | 12,894,384 |  | 12,366,734 |  | 11,880,741 |  | 11,024,720 |  | 10,506,896 |  | 10,006,735 |

[^0]2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.
${ }^{(2)}$ These adjusted results are derived by removing after-tax mark-to-market gains/losses on certain preferred shares and derivatives from reported results
Q1 2019 results are also adjusted for the after-tax provision for credit losses on performing leases recorded immediately after the acquisition of Bennington Financial Corp ("Bennington"), Q2 2018 results are also adjusted for the after-tax write-down of unamortized upfront costs associated with the reduction of the Company's secured backstop facility.
${ }^{(3)}$ YTD EPS may not equal the sum of the quarterly EPS' as a result of rounding and the computation of in the money options for the year versus the quarter.
${ }^{(4)}$ See Non-GAAP Measures section.
${ }^{(5)}$ Increases in this ratio reflect reduced efficiencies, whereas decreases reflect improved efficiencies.

## Equitable

Group Inc.
Table 1: Financial highlights (continued)

| (\$ THOUSANDS, EXCEPT SHARE, PER SHARE AMOUNTS AND PERCENTAGES) | 2019 |  | 2018 |  |  |  |  |  |  |  | 2017 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q1 ${ }^{(1)}$ |  | $\mathrm{Q} 4^{(1)}$ |  | Q3 ${ }^{(1)}$ |  | Q2 ${ }^{(1)}$ |  | Q1 ${ }^{(1)}$ |  | Q4 |  | Q3 |  | Q2 |
| CREDIT QUALITY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses | \$ | 9,628 | \$ | 628 | \$ | 517 | \$ | 168 | \$ | 770 | \$ | 387 | \$ | 40 | \$ | 378 |
| Provision for credit losses - rate ${ }^{(2)}$ |  | 0.16\% |  | 0.01\% |  | 0.01\% |  | 0.003\% |  | 0.02\% |  | 0.01\% |  | 0.001\% |  | 0.01\% |
| Net impaired loan as a \% of total loan assets ${ }^{(3)}$ |  | 0.49\% |  | 0.16\% |  | 0.16\% |  | 0.13\% |  | 0.13\% |  | 0.12\% |  | 0.13\% |  | 0.16\% |
| Allowance for credit losses as a \% of total loan assets |  | 0.13\% |  | 0.11\% |  | 0.11\% |  | 0.12\% |  | 0.13\% |  | 0.17\% |  | 0.18\% |  | 0.19\% |
| SHARE CAPITAL |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common shares outstanding |  | 16,642,685 |  | 16,554,018 |  | 16,553,113 |  | 16,520,618 |  | 16,515,238 |  | 16,503,437 |  | 16,479,034 |  | 16,477,654 |
| Book value per common share ${ }^{(2)(4)}$ |  | 74.59 |  | 72.94 |  | 71.73 |  | 69.03 |  | 67.14 |  | 64.57 |  | 62.25 |  | 59.98 |
| Common share price - close |  | 64.73 |  | 59.12 |  | 68.87 |  | 59.56 |  | 53.68 |  | 71.50 |  | 56.00 |  | 59.48 |
| Common share market capitalization |  | 1,077,281 |  | 978,674 |  | 1,140,013 |  | 983,968 |  | 886,538 |  | 1,179,996 |  | 922,826 |  | 980,091 |
| Dividends declared per: ${ }^{(5)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common share |  | 0.30 |  | 0.28 |  | 0.27 |  | 0.27 |  | 0.26 |  | 0.25 |  | 0.24 |  | 0.23 |
| Preferred share - Series 3 |  | 0.40 |  | 0.40 |  | 0.40 |  | 0.40 |  | 0.40 |  | 0.40 |  | 0.40 |  | 0.40 |
| Dividend Yield ${ }^{(2)}$ |  | 1.8\% |  | 1.7\% |  | 1.7\% |  | 1.9\% |  | 1.7\% |  | 1.6\% |  | 1.7\% |  | 1.7\% |
| Dividend Payout ${ }^{(2)}$ |  | 12.4\% |  | 12.0\% |  | 9.6\% |  | 12.3\% |  | 11.1\% |  | 10.6\% |  | 10.9\% |  | 10.1\% |
| EQUITABLE BANK CAPITAL RATIOS ${ }^{(2)(6)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| RWA |  | 9,229,237 |  | 8,802,891 |  | 8,389,236 |  | 7,790,674 |  | 7,396,553 |  | 7,035,380 |  | 6,814,247 |  | 6,561,813 |
| CET1 Ratio |  | 12.9\% |  | 13.5\% |  | 13.8\% |  | 14.3\% |  | 14.7\% |  | 14.8\% |  | 14.8\% |  | 14.8\% |
| Tier 1 Capital Ratio |  | 13.7\% |  | 14.3\% |  | 14.7\% |  | 15.3\% |  | 15.7\% |  | 15.9\% |  | 15.8\% |  | 15.9\% |
| Total Capital Ratio |  | 14.0\% |  | 14.5\% |  | 15.0\% |  | 15.6\% |  | 16.0\% |  | 16.3\% |  | 17.2\% |  | 17.4\% |
| Leverage Ratio |  | 4.7\% |  | 5.0\% |  | 5.3\% |  | 5.4\% |  | 5.5\% |  | 5.4\% |  | 5.3\% |  | 5.3\% |

${ }^{(1)}$ Effective January 1, 2018, the amounts and ratios have been prepared in accordance with IFRS 9.
2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.
${ }^{(2)}$ See Non-GAAP Measures section.
${ }^{(3)}$ Effective January 1, 2018, as a result of adoption of IFRS 9 , net impaired loans have been revised to include all loans that are in arrears 90 days or greater and reflect gross impaired loan assets less stage 3 allowances. Prior period net impaired loans are presented under IAS 39 and do not include insured loans that are less than 365 days in arrears. Prior period net impaired loans equals to gross impaired loan assets less individual allowances.
${ }^{(4)}$ The adoption of IFRS 9 resulted in a $\$ 0.42$ increase in our book value per common share as at January $1,2018$.
The adoption of IFRS 16 resulted in a $\$ 0.05$ decrease in our book value per common share as at January 1, 2019.
${ }^{(5)}$ YTD dividends declared per share may not equal the sum of the quarterly dividends per share as a result of rounding.
${ }^{(6)}$ The Bank adopted IFRS 9 effective January 1, 2018 and IFRS 16 effective January 1, 2019. The related transitional impact on regulatory capital and RWA was recognized upon adoption.

## Table 2: Interim consolidated statements of income



[^1]2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.

Table 3: Net interest income and margin

| (\$ THOUSANDS, EXCEPT PERCENTAGES) | 2019 |  |  |  | 2018 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance ${ }^{(1)}$ |  | Average rate | Q1 | Average <br> Balance ${ }^{(1)}$ |  | Average rate | Q4 |  |  |  | Q3 |  |  |  | Q2 |
|  |  |  | Revenue/ <br> Expense | Revenue/ Expense |  |  | Average <br> Balance ${ }^{(1)}$ | Average rate | Revenue/ <br> Expense | Average Balance ${ }^{(1)}$ |  | Average rate | Revenue/ Expense |
| Revenues derived from: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Equity securities |  | 129,862 |  | 4.30\% | 1,376 |  |  | 143,068 | 4.48\% | 1,615 |  | 145,433 | 4.04\% | 1,481 |  | 141,869 | 4.24\% | 1,499 |
| Alternative single family mortgages |  | 10,730,758 | 4.78\% | 126,348 |  | 10,377,724 | 4.65\% | 121,683 |  | 10,005,745 | 4.58\% | 115,614 |  | 9,622,198 | 4.54\% | 108,887 |
| Prime single family mortgages |  | 5,621,753 | 2.37\% | 32,803 |  | 5,119,956 | 2.29\% | 29,516 |  | 4,192,967 | 2.17\% | 22,914 |  | 3,933,205 | 2.08\% | 20,412 |
| Other retail loans |  | 4,595 | 6.28\% | 71 |  | 2,481 | 6.19\% | 39 |  | 1,609 | 6.22\% | 25 |  | 891 | 13.06\% | 29 |
| Total Retail loans |  | 16,357,106 | 3.95\% | 159,222 |  | 15,500,161 | 3.87\% | 151,238 |  | 14,200,321 | 3.87\% | 138,553 |  | 13,556,294 | 3.83\% | 129,328 |
| Conventional commercial loans |  | 3,877,759 | 6.10\% | 58,355 |  | 3,703,914 | 5.80\% | 54,183 |  | 3,421,150 | 5.70\% | 49,136 |  | 3,235,323 | 5.53\% | 44,607 |
| Equipment leases ${ }^{(2)}$ |  | 416,836 | 11.88\% | 12,215 |  | N/A | N/A | N/A |  | N/A | N/A | N/A |  | N/A | N/A | N/A |
| Insured Multi-unit residential mortgages |  | 3,401,457 | 3.23\% | 27,059 |  | 3,353,071 | 3.30\% | 27,876 |  | 3,331,698 | 3.31\% | 27,787 |  | 3,149,418 | 3.27\% | 25,651 |
| Total Commercial loans |  | 7,696,052 | 5.14\% | 97,629 |  | 7,056,985 | 4.61\% | 82,059 |  | 6,752,848 | 4.52\% | 76,923 |  | 6,384,741 | 4.41\% | 70,258 |
| Average interest earning assets | \$ | 25,524,781 | 4.20\% \$ | 264,606 | \$ | 23,806,264 | 4.00\% \$ | 240,036 | \$ | 22,216,864 | 3.96\% \$ | 221,936 | \$ | 21,248,000 | 3.87\% \$ | 205,249 |
| Expenses related to: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | \$ | 14,057,319 | 2.66\% \$ | 92,363 | \$ | 13,173,201 | 2.54\% \$ | 84,432 | \$ | 12,626,633 | 2.41\% \$ | 76,666 | \$ | 12,106,838 | 2.28\% \$ | 68,748 |
| Secured backstop funding facility ${ }^{(3)}$ |  | - | N/A | 2,249 |  | - | N/A | 2,273 |  | - | N/A | 2,289 |  | - | N/A | 10,999 |
| Securitization liabilities |  | 9,697,566 | 2.63\% | 62,903 |  | 8,653,299 | 2.56\% | 55,898 |  | 7,723,784 | 2.44\% | 47,581 |  | 7,496,880 | 2.40\% | 44,825 |
| Debentures |  | - | N/A |  |  | - | N/A |  |  | - | N/A |  |  | - | N/A | - |
| Other |  | 192,275 | 3.67\% | 1,739 |  | 485,294 | 2.32\% | 2,842 |  | 433,512 | 2.17\% | 2,376 |  | 219,020 | 2.16\% | 1,181 |
| Average interest bearing liabilities | \$ | 23,947,160 | 2.70\% \$ | 159,254 | \$ | 22,311,794 | 2.59\% \$ | 145,445 | \$ | 20,783,929 | 2.46\% \$ | 128,912 | \$ | 19,822,738 | 2.54\% \$ | 125,753 |
| Net interest income and margin |  |  | 1.67\% \$ | 105,352 |  |  | 1.58\% \$ | 94,591 |  |  | 1.66\% \$ | 93,024 |  |  | 1.50\% \$ | 79,496 |

[^2]${ }^{(2)}$ The revenue derived from and the average rate on Equipment leases represents earnings on the Bennington equipment lease portfolio. Bennington was consolidated as of January $1,2019$.
Bennington data for periods prior to acquisition are not included.
${ }^{(3)}$ Since its establishment in June 2017, there have been no draws on the secured backstop funding facility.

Table 3: Net interest income and margin (continued)

${ }^{(1)}$ Average balances are calculated based on the daily average balances outstanding during the period.
${ }^{(2)}$ The revenue derived from and the average rate on Equipment leases represents earnings on the Bennington equipment lease portfolio. Bennington was consolidated as of January 1,2019 .
Bennington data for periods prior to acquisition are not included.
${ }^{(3)}$ Since its establishment in June 2017, there have been no draws on the secured backstop funding facility.

## Table 4: Non-interest expenses and Efficiency Ratio


${ }^{(1)}$ Effective January 1, 2018, the amounts and ratios have been prepared in accordance with IFRS 9.
2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.

## Equitable

Group Inc.
Table 5: Interim consolidated balance sheets

| (\$ THOUSANDS) | 2019 |  | 2018 |  |  |  |  |  |  |  | 2017 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q1 ${ }^{(1)}$ | $\mathrm{Q} 4{ }^{(1)}$ |  |  | Q3 ${ }^{(1)}$ |  | Q2 ${ }^{(1)}$ | Q1 ${ }^{(1)}$ |  | Q4 |  |  | Q3 | Q2 |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 486,422 | \$ | 477,243 | \$ | 755,952 | \$ | 793,688 | \$ | 698,359 | \$ | 660,930 | \$ | 724,314 | \$ | 811,465 |
| Restricted cash |  | 381,144 |  | 327,097 |  | 359,283 |  | 347,285 |  | 333,097 |  | 366,038 |  | 397,365 |  | 412,036 |
| Securities purchased under reverse repurchase agreements |  | 547,620 |  | 250,000 |  | - |  | - |  |  |  | - |  | - |  | - |
| Investments |  | 198,321 |  | 193,399 |  | 159,034 |  | 155,048 |  | 148,072 |  | 107,442 |  | 112,255 |  | 112,658 |
| Loans - Retail |  | 16,734,424 |  | 16,203,139 |  | 14,692,346 |  | 13,874,941 |  | 13,465,351 |  | 13,287,596 |  | 13,044,598 |  | 12,544,035 |
| Loans - Commercial |  | 7,712,028 |  | 7,323,265 |  | 6,978,992 |  | 6,580,436 |  | 6,211,339 |  | 6,010,952 |  | 5,742,750 |  | 5,719,588 |
| Securitization retained interests |  | 119,183 |  | 115,331 |  | 111,202 |  | 109,191 |  | 106,222 |  | 104,429 |  | 102,715 |  | 98,513 |
| Other assets |  | 148,322 |  | 147,671 |  | 90,805 |  | 84,132 |  | 92,323 |  | 96,863 |  | 97,208 |  | 97,691 |
|  | \$ | 26,327,464 | \$ | 25,037,145 | \$ | 23,147,614 | \$ | 21,944,721 | \$ | 21,054,763 | \$ | 20,634,250 | \$ | 20,221,205 | \$ | 19,795,986 |
| Liabilities and Shareholders' Equity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | \$ | 14,821,107 | \$ | 13,668,521 | \$ | 13,021,485 | \$ | 12,476,974 | \$ | 11,999,157 | \$ | 11,114,313 | \$ | 10,594,205 | \$ | 10,099,459 |
| Securitization liabilities |  | 9,926,375 |  | 9,236,045 |  | 8,175,776 |  | 7,584,327 |  | 7,554,866 |  | 7,565,545 |  | 7,730,776 |  | 7,750,405 |
| Obligations under repurchase agreements |  | - |  | 342,010 |  | 299,028 |  | 202,928 |  | 104,652 |  | 452,001 |  | 316,087 |  | 428,985 |
| Deferred tax liabilities |  | 59,366 |  | 42,610 |  | 38,990 |  | 38,735 |  | 38,162 |  | 35,802 |  | 31,869 |  | 43,988 |
| Other liabilities |  | 206,648 |  | 177,961 |  | 178,946 |  | 177,994 |  | 176,454 |  | 199,601 |  | 191,289 |  | 205,482 |
| Bank facilities |  | - |  | 289,971 |  | 173,514 |  | 250,811 |  |  |  | 128,871 |  | 193,654 |  | 141,815 |
| Debentures |  | - |  | - |  | - |  | - |  |  |  | - |  | 65,000 |  | 65,000 |
|  |  | 25,013,496 |  | 23,757,118 |  | 21,887,739 |  | 20,731,769 |  | 19,873,291 |  | 19,496,133 |  | 19,122,880 |  | 18,735,134 |
| Shareholders' equity: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Preferred shares |  | 72,557 |  | 72,557 |  | 72,557 |  | 72,557 |  | 72,557 |  | 72,557 |  | 72,557 |  | 72,557 |
| Common shares |  | 204,492 |  | 200,792 |  | 200,760 |  | 199,305 |  | 199,123 |  | 198,660 |  | 197,488 |  | 197,439 |
| Contributed surplus |  | 6,907 |  | 7,035 |  | 6,707 |  | 6,612 |  | 6,309 |  | 6,012 |  | 5,870 |  | 5,594 |
| Retained earnings ${ }^{(2)}$ |  | 1,049,208 |  | 1,014,559 |  | 980,272 |  | 938,122 |  | 906,235 |  | 866,109 |  | 830,976 |  | 798,253 |
| Accumulated other comprehensive loss ("AOCI") ${ }^{(3)}$ |  | $(19,196)$ |  | $(14,916)$ |  | (421) |  | $(3,644)$ |  | $(2,752)$ |  | $(5,221)$ |  | $(8,566)$ |  | $(12,991)$ |
|  |  | 1,313,968 |  | 1,280,027 |  | 1,259,875 |  | 1,212,952 |  | 1,181,472 |  | 1,138,117 |  | 1,098,325 |  | 1,060,852 |
|  | \$ | 26,327,464 | \$ | 25,037,145 | \$ | 23,147,614 | \$ | 21,944,721 | \$ | 21,054,763 | \$ | 20,634,250 | \$ | 20,221,205 | \$ | 19,795,986 |

${ }^{(1)}$ Effective January 1, 2018, the amounts have been prepared in accordance with IFRS 9.
2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.
${ }^{(2)}$ Retained earnings as at January 1,2018 were restated by adding $\$ 5.5$ million as a result of adoption of IFRS 9.
Retained earnings as at January 1, 2019 were restated by reducing $\$ 0.8$ million as a result of adoption of IFRS 16.
${ }^{(3)} \mathrm{AOCl}$ as at January 1,2018 were restated by adding $\$ 1.4$ million as a result of adoption of IFRS 9.

Table 6: Average balance sheet information ${ }^{(1)}$

| (\$ THOUSANDS) | 2019 |  | 2018 |  |  |  |  |  |  |  | 2017 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q1 ${ }^{(2)}$ | $\mathrm{Q} 4{ }^{(2)}$ |  |  | Q3 ${ }^{(2)}$ |  | Q2 ${ }^{(2)}$ |  | Q1 ${ }^{(2)}$ | Q4 |  |  | Q3 |  | Q2 |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 573,721 | \$ | 545,301 | \$ | 690,518 | \$ | 665,875 | \$ | 636,435 | \$ | 643,779 | \$ | 661,371 | \$ | 632,657 |
| Restricted cash |  | 354,320 |  | 373,391 |  | 345,071 |  | 358,210 |  | 344,718 |  | 389,956 |  | 422,817 |  | 335,886 |
| Securities purchased under reverse repurchase agreements |  | 199,405 |  | 62,500 |  | - |  | - |  | - |  | - |  | - |  | 1,246 |
| Investments |  | 193,993 |  | 178,856 |  | 157,159 |  | 152,376 |  | 122,329 |  | 111,255 |  | 112,516 |  | 142,388 |
| Loans - Retail |  | 16,471,346 |  | 15,534,431 |  | 14,279,044 |  | 13,651,722 |  | 13,375,158 |  | 13,184,404 |  | 12,802,589 |  | 12,388,329 |
| Loans - Commercial |  | 7,669,674 |  | 7,156,407 |  | 6,820,397 |  | 6,429,401 |  | 6,123,584 |  | 5,896,772 |  | 5,773,963 |  | 5,896,386 |
| Securitization retained interests |  | 116,101 |  | 111,361 |  | 109,398 |  | 106,295 |  | 103,878 |  | 102,081 |  | 98,958 |  | 95,453 |
| Other assets |  | 143,523 |  | 105,843 |  | 88,430 |  | 89,594 |  | 96,453 |  | 95,217 |  | 99,392 |  | 79,854 |
|  | \$ | 25,722,083 | \$ | 24,068,090 | \$ | 22,490,017 | \$ | 21,453,473 | \$ | 20,802,555 | \$ | 20,423,464 | \$ | 19,971,606 | \$ | 19,572,199 |
| Liabilities and Shareholders' Equity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | \$ | 14,248,729 | \$ | 13,333,004 | \$ | 12,778,575 | \$ | 12,226,341 | \$ | 11,549,408 | \$ | 10,832,913 | \$ | 10,316,683 | \$ | 9,948,202 |
| Securitization liabilities |  | 9,676,235 |  | 8,710,856 |  | 7,821,158 |  | 7,549,145 |  | 7,532,079 |  | 7,643,718 |  | 7,740,795 |  | 7,699,151 |
| Obligations under repurchase agreements |  | 166,245 |  | 321,594 |  | 276,134 |  | 166,565 |  | 261,137 |  | 345,181 |  | 346,053 |  | 428,508 |
| Deferred tax liabilities |  | 54,545 |  | 40,378 |  | 38,805 |  | 38,305 |  | 37,499 |  | 33,442 |  | 40,958 |  | 39,500 |
| Other liabilities |  | 207,504 |  | 192,834 |  | 169,752 |  | 192,965 |  | 156,279 |  | 176,547 |  | 214,876 |  | 193,661 |
| Bank facilities |  | 72,493 |  | 196,605 |  | 168,070 |  | 79,816 |  | 101,735 |  | 256,666 |  | 167,051 |  | 155,431 |
| Debentures |  |  |  | - |  | - |  | - |  |  |  | 16,250 |  | 65,000 |  | 65,000 |
|  |  | 24,425,751 |  | 22,795,271 |  | 21,252,494 |  | 20,253,137 |  | 19,638,137 |  | 19,304,717 |  | 18,891,416 |  | 18,529,453 |
| Shareholders' equity: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Preferred shares |  | 72,557 |  | 72,557 |  | 72,557 |  | 72,557 |  | 72,557 |  | 72,557 |  | 72,557 |  | 72,557 |
| Common shares |  | 201,799 |  | 200,768 |  | 199,724 |  | 199,189 |  | 198,816 |  | 197,919 |  | 197,462 |  | 197,407 |
| Contributed surplus |  | 7,071 |  | 6,871 |  | 6,719 |  | 6,468 |  | 6,152 |  | 5,985 |  | 5,741 |  | 5,463 |
| Retained earnings |  | 1,031,358 |  | 999,819 |  | 960,246 |  | 924,969 |  | 889,168 |  | 849,334 |  | 815,401 |  | 783,435 |
| Accumulated other comprehensive loss |  | $(16,453)$ |  | $(7,196)$ |  | $(1,723)$ |  | $(2,847)$ |  | $(2,275)$ |  | $(7,048)$ |  | $(10,971)$ |  | $(16,116)$ |
|  |  | 1,296,332 |  | 1,272,819 |  | 1,237,523 |  | 1,200,336 |  | 1,164,418 |  | 1,118,747 |  | 1,080,190 |  | 1,042,746 |
|  | \$ | 25,722,083 | \$ | 24,068,090 | \$ | 22,490,017 | \$ | 21,453,473 | \$ | 20,802,555 | \$ | 20,423,464 | \$ | 19,971,606 | \$ | 19,572,199 |

[^3]Table 7: Loan principal under administration - by lending business

| (\$ THOUSANDS) | 2019 |  | 2018 |  |  |  |  | 2017 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q1 ${ }^{(1)}$ |  | Q4 ${ }^{(1)}$ | Q3 ${ }^{(1)}$ | Q2 ${ }^{(1)}$ | Q1 ${ }^{(1)}$ |  | Q4 | Q3 | Q2 |
| Insured |  |  |  |  |  |  |  |  |  |  |  |
| Retail | \$ | 6,870,059 | \$ | 6,609,559 \$ | 5,538,746 \$ | 5,242,287 \$ | 5,294,502 | \$ | 5,398,885 \$ | 5,464,465 \$ | 5,612,401 |
| Commercial |  | 3,444,287 |  | 3,528,139 | 3,401,099 | 3,358,404 | 3,135,804 |  | 3,082,022 | 2,917,516 | 2,908,801 |
| Total loan principal outstanding | \$ | 10,314,346 | \$ | 10,137,698 \$ | 8,939,845 \$ | 8,600,691 \$ | 8,430,306 | \$ | 8,480,907 \$ | 8,381,981 \$ | 8,521,202 |
| Total loan principal outstanding percentage |  | 42\% |  | 43\% | 41\% | 42\% | 43\% |  | 44\% | 45\% | 47\% |
| Uninsured |  |  |  |  |  |  |  |  |  |  |  |
| Retail | \$ | 9,759,495 | \$ | 9,492,604 \$ | 9,070,288 \$ | 8,547,797 \$ | 8,061,562 | \$ | 7,811,665 \$ | 7,495,501 \$ | 6,842,643 |
| Commercial |  | 4,272,292 |  | 3,796,390 | 3,577,769 | 3,221,955 | 3,097,959 |  | 2,922,129 | 2,823,489 | 2,804,048 |
| Total loan principal outstanding | \$ | 14,031,787 | \$ | 13,288,994 \$ | 12,648,057 \$ | 11,769,752 \$ | 11,159,521 | \$ | 10,733,794 \$ | 10,318,990 \$ | 9,646,691 |
| Total loan principal outstanding percentage |  | 58\% |  | 57\% | 59\% | 58\% | 57\% |  | 56\% | 55\% | 53\% |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total loan principal outstanding - on Balance Sheet | \$ | 24,346,133 | \$ | 23,426,692 \$ | 21,587,902 \$ | 20,370,443 \$ | 19,589,827 | \$ | 19,214,701 \$ | 18,700,971 \$ | 18,167,893 |
| Derecognized |  |  |  |  |  |  |  |  |  |  |  |
| Retail | \$ |  | \$ | - \$ | - \$ | - \$ |  | \$ | - \$ | 23,398 \$ | 51,518 |
| Commercial |  | 4,502,698 |  | 4,373,854 | 4,347,784 | 4,198,014 | 4,204,389 |  | 4,018,719 | 4,029,569 | 3,794,042 |
| Total loan principal outstanding - off Balance Sheet | \$ | 4,502,698 | \$ | 4,373,854 \$ | 4,347,784 \$ | 4,198,014 \$ | 4,204,389 | \$ | 4,018,719 \$ | 4,052,967 \$ | 3,845,560 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Loans Under Management | \$ | 28,848,831 | \$ | 27,800,546 \$ | 25,935,686 \$ | 24,568,457 \$ | 23,794,216 | \$ | 23,233,420 \$ | 22,753,938 \$ | 22,013,453 |
| Retail |  |  |  |  |  |  |  |  |  |  |  |
| Alternative single family mortgages | \$ | 10,920,051 | \$ | 10,602,110 \$ | 10,225,608 \$ | 9,826,147 \$ | 9,497,132 | \$ | 9,341,819 \$ | 9,054,784 \$ | 8,541,004 |
| Prime single family mortgages |  | 5,703,570 |  | 5,496,655 | 4,381,735 | 3,962,788 | 3,858,527 |  | 3,868,731 | 3,928,580 | 3,965,558 |
| Other retail loans |  | 5,933 |  | 3,398 | 1,691 | 1,149 | 405 |  | - | - | - |
| Total |  | 16,629,554 |  | 16,102,163 | 14,609,034 | 13,790,084 | 13,356,064 |  | 13,210,550 | 12,983,364 | 12,506,562 |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |
| Mortgages - to Corporates |  | 1,734,367 |  | 1,689,641 | 1,625,780 | 1,439,961 | 1,479,025 |  | 1,312,655 | 1,243,059 | 1,181,828 |
| Mortgages - to Small Business |  | 836,892 |  | 817,182 | 806,774 | 779,985 | 760,268 |  | 759,463 | 747,545 | 742,675 |
| Equipment leases ${ }^{(2)}$ |  | 448,812 |  | N/A | N/A | N/A | N/A |  | N/A | N/A | N/A |
| Insured Multi-unit residential mortgages |  | 7,879,612 |  | 7,827,046 | 7,697,701 | 7,526,050 | 7,308,787 |  | 7,073,125 | 6,917,338 | 6,671,598 |
| Specialty financing loans |  | 224,546 |  | 262,647 | 247,950 | 243,558 | 251,329 |  | 275,427 | 248,737 | 253,143 |
| Construction loans |  | 1,095,048 |  | 1,101,867 | 948,447 | 788,819 | 638,743 |  | 602,200 | 613,895 | 657,647 |
| Total |  | 12,219,277 |  | 11,698,383 | 11,326,652 | 10,778,373 | 10,438,152 |  | 10,022,870 | 9,770,574 | 9,506,891 |
| Loans Under Management | \$ | 28,848,831 | \$ | 27,800,546 \$ | 25,935,686 \$ | 24,568,457 \$ | 23,794,216 | \$ | 23,233,420 \$ | 22,753,938 \$ | 22,013,453 |

${ }^{(1)}$ Effective January 1, 2018, the amounts have been prepared in accordance with IFRS 9.
2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods
${ }^{(2)}$ Bennington equipment leases data for periods prior to acquisition are not included.

## Table 8: Deposit principal

| (\$ THOUSANDS) | 2019 |  | 2018 |  |  |  |  |  |  | 2017 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 ${ }^{(1)}$ |  | Q4 ${ }^{(1)}$ |  |  | Q3 ${ }^{(1)}$ |  | Q2 ${ }^{(1)}$ | Q1 ${ }^{(1)}$ | Q4 |  | Q3 |  | Q2 |  |
| Brokered deposits |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Term | \$ | 11,316,137 | \$ | 10,345,979 \$ | \$ | 9,839,929 \$ |  | 9,402,210 \$ | 9,104,613 | \$ | 8,291,682 | \$ | 7,824,106 | \$ | 7,713,588 |
| Demand |  | 637,777 |  | 679,147 |  | 714,291 |  | 773,437 | 891,783 |  | 955,456 |  | 949,116 |  | 837,246 |
|  |  | 11,953,914 |  | 11,025,126 |  | 10,554,220 |  | 10,175,647 | 9,996,396 |  | 9,247,138 |  | 8,773,222 |  | 8,550,834 |
| EQ Bank deposits |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Term |  | 529,144 |  | 753,687 |  | 278,940 |  | 157,861 | 32,677 |  | - |  | - |  | - |
| Demand |  | 1,689,463 |  | 1,434,494 |  | 1,791,139 |  | 1,816,125 | 1,701,617 |  | 1,627,582 |  | 1,583,674 |  | 1,305,901 |
|  |  | 2,218,607 |  | 2,188,181 |  | 2,070,079 |  | 1,973,986 | 1,734,294 |  | 1,627,582 |  | 1,583,674 |  | 1,305,901 |
| Strategic partnerships |  | 315,266 |  | 158,705 |  | 120,085 |  | 67,101 | 51 |  | - |  | - |  | - |
| Deposit notes |  | 150,000 |  | 150,000 |  | 150,000 |  | 150,000 | 150,000 |  | 150,000 |  | 150,000 |  | 150,000 |
| Total deposit principal | \$ | 14,637,787 | \$ | 13,522,012 \$ |  | 12,894,384 \$ |  | 12,366,734 \$ | 11,880,741 | \$ | 11,024,720 | \$ | 10,506,896 | \$ | 10,006,735 |

${ }^{(1)}$ Effective January 1, 2018, the amounts have been prepared in accordance with IFRS 9.
2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.

## Table 9: Impaired loans - by lending business

| (\$ THOUSANDS, EXCEPT PERCENTAGES) | 2019 |  | Q4 ${ }^{(1)}$ |  | 2018 |  | Q1 ${ }^{(1)}$ | 2017 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q1 ${ }^{(1)}$ |  |  | Q3 ${ }^{(1)}$ | Q2 ${ }^{(1)}$ |  |  | Q4 |  | Q3 |  | Q2 |
| Gross impaired loan assets ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | \$ | 51,923 | \$ | 38,469 \$ | 35,245 \$ | 27,527 \$ | 26,879 | \$ | 22,419 | \$ | 24,727 | \$ | 26,621 |
| Commercial excluding equipment leases |  | 42,235 |  | 462 | 272 | 867 | 154 |  | 1,534 |  | 1,515 |  | 5,119 |
| Equipment leases ${ }^{(3)}$ |  | 27,730 |  | N/A | N/A | N/A | N/A |  | N/A |  | N/A |  | N/A |
| Total | \$ | 121,888 | \$ | 38,931 \$ | 35,517 \$ | 28,394 \$ | 27,033 | \$ | 23,953 | \$ | 26,242 | \$ | 31,740 |
| Net impaired loan assets ${ }^{(4)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | \$ | 50,253 | \$ | 36,955 \$ | 34,014 \$ | 26,313 \$ | 26,040 | \$ | 21,270 | \$ | 23,383 | \$ | 24,509 |
| Commercial excluding equipment leases |  | 42,176 |  | 450 | 272 | 846 | 154 |  | 1,219 |  | 1,204 |  | 4,752 |
| Equipment leases ${ }^{(3)}$ |  | 27,242 |  | N/A | N/A | N/A | N/A |  | N/A |  | N/A |  | N/A |
| Total | \$ | 119,671 | \$ | 37,405 \$ | 34,286 \$ | 27,159 \$ | 26,194 | \$ | 22,489 | \$ | 24,587 | \$ | 29,261 |
| Net impaired loan assets as a \% of portfolio loan assets |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail |  | 0.30\% |  | 0.23\% | 0.23\% | 0.19\% | 0.19\% |  | 0.16\% |  | 0.18\% |  | 0.20\% |
| Commercial excluding equipment leases |  | 0.58\% |  | 0.01\% | 0.004\% | 0.01\% | 0.002\% |  | 0.02\% |  | 0.02\% |  | 0.08\% |
| Equipment leases ${ }^{(3)}$ |  | 6.07\% |  | N/A | N/A | N/A | N/A |  | N/A |  | N/A |  | N/A |
| Total |  | 0.49\% |  | 0.16\% | 0.16\% | 0.13\% | 0.13\% |  | 0.12\% |  | 0.13\% |  | 0.16\% |

${ }^{(1)}$ Effective January 1, 2018, the amounts and ratios have been prepared in accordance with IFRS 9.
2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.
${ }^{(2)}$ Under IFRS 9, loans are reassessed and deemed to be impaired at the earlier of the date they have been individually provided for or when they have been in arrears for 90 days or greater. Under IAS 39, uninsured loans were deemed to be impaired at the earlier of the date they have been individually provided for or when they have been in arrears over 90 days;
Insured loans were deemed to be impaired when payment were contractually past due 365 days.
${ }^{(3)}$ Bennington equipment leases data for periods prior to acquisition are not included.
${ }^{(4)}$ Net impaired loan assets reflect gross impaired loans less stage 3 allowances under IFRS 9 and were reported as gross impaired loans less individual allowances under IAS 39 .

Table 10: Provision for credit losses - by lending business (under IFRS 9)

| (\$ THOUSANDS) | 2019 |  | 2018 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 |  | Q4 |  |  | Q3 | Q2 |  |  | Q1 |
| Stage 1 |  |  |  |  |  |  |  |  |  |  |
| Retail | \$ | 233 | \$ | 121 | \$ | 718 | \$ | (289) \$ | \$ | 124 |
| Commercial excluding equipment leases |  | 91 |  | 56 |  | (497) |  | 517 |  | (84) |
| Equipment leases ${ }^{(1)}$ |  | 4,737 |  | N/A |  | N/A |  | N/A |  | N/A |
| Total |  | 5,061 |  | 177 |  | 221 |  | 228 |  | 40 |
| Stage 2 |  |  |  |  |  |  |  |  |  |  |
| Retail |  | 5 |  | (25) |  | (433) |  | (305) |  | 294 |
| Commercial excluding equipment leases |  | (99) |  | (79) |  | 462 |  | (450) |  | 85 |
| Equipment leases ${ }^{(1)}$ |  | 1,312 |  | N/A |  | N/A |  | N/A |  | N/A |
| Total |  | 1,218 |  | (104) |  | 29 |  | (755) |  | 379 |
| Stage 3 |  |  |  |  |  |  |  |  |  |  |
| Retail |  | 781 |  | 488 |  | 271 |  | 593 |  | 234 |
| Commercial excluding equipment leases |  | 38 |  | 67 |  | (4) |  | 102 |  | 117 |
| Equipment leases ${ }^{(1)}$ |  | 2,530 |  | N/A |  | N/A |  | N/A |  | N/A |
| Total |  | 3,349 |  | 555 |  | 267 |  | 695 |  | 351 |
| Total provision for credit losses |  |  |  |  |  |  |  |  |  |  |
| Retail |  | 1,019 |  | 584 |  | 556 |  | (1) |  | 652 |
| Commercial excluding equipment leases |  | 30 |  | 44 |  | (39) |  | 169 |  | 118 |
| Equipment leases ${ }^{(1)}$ |  | 8,579 |  | N/A |  | N/A |  | N/A |  | N/A |
| Total | \$ | 9,628 | \$ | 628 | \$ | 517 | \$ | 168 \$ |  | 770 |
| Total provision for credit losses as a \% of average portfolio loan principal |  |  |  |  |  |  |  |  |  |  |
| Retail |  | 0.02\% |  | 0.02\% |  | 0.02\% |  | (0.00\%) |  | 0.02\% |
| Commercial excluding equipment leases |  | 0.002\% |  | 0.002\% |  | (0.002\%) |  | 0.01\% |  | 0.01\% |
| Equipment leases ${ }^{(1)}$ |  | 7.74\% |  | N/A |  | N/A |  | N/A |  | N/A |
| Total |  | 0.16\% |  | 0.01\% |  | 0.01\% |  | 0.003\% |  | 0.02\% |

[^4]Table 11: Allowance for credit losses continuity ${ }^{(1)}$

| (\$ THOUSANDS) | 2019 |  | 2018 |  |  |  |  |  |  |  | 2017 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q1 ${ }^{(2)}$ | $Q 4^{(2)}$ |  |  | Q3 ${ }^{(2)}$ |  | Q2 ${ }^{(2)}$ |  | Q1 ${ }^{(2)}$ | Q4 |  |  | Q3 |  | Q2 |
| Stage $\mathbf{1}$ \& 2 allowances (collective allowance under IAS 39) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period ${ }^{(3)}$ | \$ | 23,772 | \$ | 23,699 | \$ | 23,449 | \$ | 23,976 | \$ | 23,557 | \$ | 31,890 | \$ | 31,890 | \$ | 31,890 |
| Transfer from Stage $3^{(4)}$ |  | 91 |  | 48 |  | 41 |  | 145 |  | 85 |  | - |  | - |  | - |
| Transfer to Stage $3^{(4)}$ |  | (6) |  | (3) |  | (3) |  | (4) |  | (2) |  | - |  | - |  | - |
| Re-measurement ${ }^{(4)(5)}$ |  | (191) |  | (317) |  | (172) |  | (943) |  | 101 |  | - |  | - |  | - |
| Originations |  | 394 |  | 447 |  | 446 |  | 346 |  | 270 |  | - |  | - |  | - |
| Discharges |  | (58) |  | (102) |  | (62) |  | (71) |  | (35) |  | - |  | - |  | - |
| Finance leases acquired |  | 6,049 |  | - |  | - |  | - |  |  |  | - |  | - |  | - |
| Balance, end of period | \$ | 30,051 | \$ | 23,772 | \$ | 23,699 | \$ | 23,449 | \$ | 23,976 | \$ | 31,890 | \$ | 31,890 | \$ | 31,890 |
| Stage 3 allowance (individual allowance under IAS 39) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period ${ }^{(3)}$ | \$ | 1,526 | \$ | 1,231 | \$ | 1,235 | \$ | 839 | \$ | 1,327 | \$ | 1,655 | \$ | 2,479 | \$ | 3,033 |
| Transfer to Stage $1^{(4)}$ |  | (51) |  | (25) |  | (22) |  | (93) |  | (74) |  | - |  | - |  | - |
| Transfer to Stage $2^{(4)}$ |  | (40) |  | (23) |  | (19) |  | (52) |  | (11) |  | - |  | - |  | - |
| Transfer from Stage $1^{(4)}$ |  | 1 |  | - |  | , |  | 1 |  | - |  | - |  | - |  | - |
| Transfer from Stage $2^{(4)}$ |  | 5 |  | 3 |  | 2 |  | 3 |  | 2 |  | - |  | - |  | - |
| Re-measurement ${ }^{(4) / 5)}$ |  | 904 |  | 600 |  | 305 |  | 836 |  | 434 |  | - |  | - |  | - |
| Finance leases acquired |  | 2,530 |  | - |  | - |  | - |  |  |  | - |  | - |  | - |
| Provision for credit losses |  | - |  | - |  | - |  | - |  |  |  | 387 |  | 40 |  | 378 |
| Write-offs |  | $(2,042)$ |  | - |  | - |  | - |  |  |  | - |  | - |  | - |
| Realized losses |  | (661) |  | (343) |  | (302) |  | (308) |  | (857) |  | (595) |  | (890) |  | (934) |
| Recoveries |  | 45 |  | 83 |  | 31 |  | 9 |  | 18 |  | 17 |  | 26 |  | 2 |
| Balance, end of period | \$ | 2,217 | \$ | 1,526 | \$ | 1,231 | \$ | 1,235 | \$ | 839 | \$ | 1,464 | \$ | 1,655 | \$ | 2,479 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total allowance |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period ${ }^{(3)}$ | \$ | 25,298 | \$ | 24,930 | \$ | 24,684 | \$ | 24,815 | \$ | 24,884 | \$ | 33,545 | \$ | 34,369 | \$ | 34,923 |
| Re-measurement ${ }^{(4) / 5)}$ |  | 713 |  | 283 |  | 133 |  | (107) |  | 535 |  | - |  | - |  | - |
| Originations ${ }^{(4)}$ |  | 394 |  | 447 |  | 446 |  | 346 |  | 270 |  | - |  | - |  | - |
| Discharges ${ }^{(4)}$ |  | (58) |  | (102) |  | (62) |  | (71) |  | (35) |  | - |  | - |  | - |
| Finance leases acquired |  | 8,579 |  | - |  | - |  | - |  |  |  | - |  | - |  | - |
| Provision for credit losses |  | - |  | - |  | - |  | - |  |  |  | 387 |  | 40 |  | 378 |
| Write-offs |  | $(2,042)$ |  | - |  | - |  | - |  |  |  | - |  | - |  | - |
| Realized losses |  | (661) |  | (343) |  | (302) |  | (308) |  | (857) |  | (595) |  | (890) |  | (934) |
| Recoveries |  | 45 |  | 83 |  | 31 |  | 9 |  | 18 |  | 17 |  | 26 |  | 2 |
| Balance, end of period | \$ | 32,268 | \$ | 25,298 | \$ | 24,930 | \$ | 24,684 | \$ | 24,815 | \$ | 33,354 | \$ | 33,545 | \$ | 34,369 |

${ }^{(1)}$ The allowance for credit losses as at March 31, 2019 includes allowance on loan commitments amounting to $\$ 142$ thousand.
${ }^{(2)}$ Effective January 1, 2018, the amounts have been prepared in accordance with IFRS 9.
2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.
${ }^{(3)}$ Balance, beginning of period for Q1 2018 was reported after IFRS 9 transition adjustments.
${ }^{(4)}$ Not applicable under IAS 39 .
${ }^{(5)}$ Includes movement as a result of significant increase or decrease in credit risk and changes in credit risk due to model inputs/assumptions that did not result in a transfer between stages.

Table 12: Allowance for credit losses - by lending business (under IFRS 9)

| (\$ THOUSANDS) | 2019 |  | 2018 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 |  | Q4 |  |  | Q3 |  | Q2 | Q1 |
| Stage 1 |  |  |  |  |  |  |  |  |  |
| Retail | \$ | 2,301 | \$ | 2,068 | \$ | 1,946 | \$ | 1,291 \$ | 1,580 |
| Commercial excluding equipment leases |  | 12,619 |  | 12,528 |  | 12,473 |  | 12,907 | 12,390 |
| Equipment leases ${ }^{(1)}$ |  | 4,737 |  | N/A |  | N/A |  | N/A | N/A |
| Total |  | 19,657 |  | 14,596 |  | 14,419 |  | 14,198 | 13,970 |
| Stage 2 |  |  |  |  |  |  |  |  |  |
| Retail |  | 2,215 |  | 2,210 |  | 2,236 |  | 2,606 | 2,911 |
| Commercial excluding equipment leases |  | 6,867 |  | 6,966 |  | 7,044 |  | 6,645 | 7,095 |
| Equipment leases ${ }^{(1)}$ |  | 1,312 |  | N/A |  | N/A |  | N/A | N/A |
| Total |  | 10,394 |  | 9,176 |  | 9,280 |  | 9,251 | 10,006 |
| Stage 3 |  |  |  |  |  |  |  |  |  |
| Retail |  | 1,670 |  | 1,514 |  | 1,231 |  | 1,214 | 839 |
| Commercial excluding equipment leases |  | 59 |  | 12 |  | - |  | 21 | - |
| Equipment leases ${ }^{(1)}$ |  | 488 |  | N/A |  | N/A |  | N/A | N/A |
| Total |  | 2,217 |  | 1,526 |  | 1,231 |  | 1,235 | 839 |
| Total allowance for credit losses |  |  |  |  |  |  |  |  |  |
| Retail |  | 6,186 |  | 5,792 |  | 5,413 |  | 5,111 | 5,330 |
| Commercial excluding equipment leases |  | 19,545 |  | 19,506 |  | 19,517 |  | 19,573 | 19,485 |
| Equipment leases ${ }^{(1)}$ |  | 6,537 |  | N/A |  | N/A |  | N/A | N/A |
| Total | \$ | 32,268 | \$ | 25,298 | \$ | 24,930 | \$ | 24,684 \$ | 24,815 |
| Allowance for credit losses as a \% of portfolio loan assets |  |  |  |  |  |  |  |  |  |
| Retail |  | 0.04\% |  | 0.04\% |  | 0.04\% |  | 0.04\% | 0.04\% |
| Commercial excluding equipment leases |  | 0.27\% |  | 0.27\% |  | 0.28\% |  | 0.30\% | 0.31\% |
| Equipment leases ${ }^{(1)}$ |  | 1.46\% |  | N/A |  | N/A |  | N/A | N/A |
| Total |  | 0.13\% |  | 0.11\% |  | 0.11\% |  | 0.12\% | 0.13\% |

${ }^{(1)}$ Bennington equipment leases data for periods prior to acquisition are not included.

Table 13: Loan principal outstanding - by province ${ }^{(1)}$

| (\$ THOUSANDS, EXCEPT PERCENTAGES) | 2019 |  |  | 2018 |  |  |  |  |  |  |  |  | 2017 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 ${ }^{(2)}$ |  |  | Q4 $4^{(2)}$ |  |  | Q3 ${ }^{(2)}$ |  | Q2 $2^{(2)}$ |  | Q1 ${ }^{(2)}$ |  |  | Q4 |  |  | Q3 |  |  | Q2 |  |
|  |  | Amount | \% |  |  |  | Amount | \% | Amount | \% | Amount | \% |  | Amount | \% |  | Amount | \% |  | Amount | \% |
| Retail |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ontario | \$ | 10,983,327 | 45\% | \$ | 10,699,449 | 46\% \$ | 10,058,307 | 47\% \$ | 9,598,952 | 47\% \$ | 9,312,945 | 48\% | \$ | 9,252,820 | 48\% | \$ | 9,103,737 | 49\% | \$ | 8,717,571 | 48\% |
| Alberta |  | 2,188,969 | 9\% |  | 2,108,739 | 9\% | 1,852,860 | 9\% | 1,738,058 | 9\% | 1,695,539 | 9\% |  | 1,689,128 | 9\% |  | 1,679,419 | 9\% |  | 1,652,526 | 9\% |
| Quebec |  | 762,169 | 3\% |  | 701,573 | 3\% | 501,533 | 2\% | 443,046 | 2\% | 404,815 | $2 \%$ |  | 386,567 | 2\% |  | 358,332 | 2\% |  | 336,186 | 2\% |
| British Columbia |  | 1,731,984 | 7\% |  | 1,661,146 | 7\% | 1,419,254 | 7\% | 1,305,037 | 6\% | 1,251,922 | 6\% |  | 1,195,274 | 6\% |  | 1,140,501 | 6\% |  | 1,084,131 | 6\% |
| Saskatchewan |  | 312,872 | 1\% |  | 303,723 | 1\% | 266,119 | 1\% | 249,367 | 1\% | 244,693 | 1\% |  | 244,371 | 1\% |  | 245,812 | 1\% |  | 240,353 | 1\% |
| Other Provinces |  | 650,233 | 3\% |  | 627,533 | 3\% | 510,961 | 2\% | 455,624 | 2\% | 446,150 | 2\% |  | 442,390 | 2\% |  | 432,165 | 2\% |  | 424,277 | 2\% |
|  |  | 16,629,554 | 68\% |  | 16,102,163 | 69\% | 14,609,034 | 68\% | 13,790,084 | 68\% | 13,356,064 | 68\% |  | 13,210,550 | 69\% |  | 12,959,966 | 69\% |  | 12,455,044 | 69\% |
| Commercial ${ }^{(3)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ontario |  | 3,584,789 | 15\% |  | 3,412,270 | 15\% | 3,300,921 | 15\% | 3,078,203 | 15\% | 3,046,936 | 16\% |  | 2,903,885 | 15\% |  | 2,830,048 | 15\% |  | 2,907,761 | 16\% |
| Alberta |  | 1,231,133 | 5\% |  | 1,162,608 | 5\% | 1,136,552 | 5\% | 1,068,692 | 5\% | 1,058,492 | 5\% |  | 980,553 | 5\% |  | 932,999 | 5\% |  | 876,971 | 5\% |
| Quebec |  | 1,365,608 | 6\% |  | 1,350,466 | 6\% | 1,278,949 | 6\% | 1,256,974 | 6\% | 1,216,502 | 6\% |  | 1,230,702 | 6\% |  | 1,084,649 | 6\% |  | 1,089,938 | 6\% |
| British Columbia |  | 999,871 | 4\% |  | 901,253 | 4\% | 814,189 | 4\% | 700,199 | 3\% | 531,593 | 3\% |  | 531,381 | 3\% |  | 537,507 | 3\% |  | 474,369 | 3\% |
| Saskatchewan |  | 151,804 | 1\% |  | 125,925 | 1\% | 116,012 | 1\% | 118,396 | 1\% | 98,243 | 1\% |  | 86,915 | 0\% |  | 87,083 | 0\% |  | 84,557 | 0\% |
| Other Provinces |  | 383,374 | 2\% |  | 372,007 | 2\% | 332,245 | 2\% | 357,896 | 2\% | 281,996 | 1\% |  | 270,716 | 1\% |  | 268,719 | 1\% |  | 279,253 | 2\% |
|  |  | 7,716,579 | 32\% |  | 7,324,529 | 31\% | 6,978,868 | 32\% | 6,580,359 | 32\% | 6,233,763 | 32\% |  | 6,004,151 | 31\% |  | 5,741,005 | 31\% |  | 5,712,849 | 31\% |
| Total loan principal | \$ | 24,346,133 | 100\% | \$ | 23,426,692 | 100\% \$ | 21,587,902 | 100\% \$ | 20,370,443 | 100\% \$ | 19,589,827 | 100\% | \$ | 19,214,701 | 100\% | \$ | 18,700,971 | 100\% | \$ | 18,167,893 | 100\% |
| Total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ontario | \$ | 14,568,116 | 60\% | \$ | 14,111,719 | 60\% \$ | 13,359,228 | 62\% \$ | 12,677,155 | 62\% \$ | 12,359,880 | 63\% | \$ | 12,156,705 | 63\% | \$ | 11,933,785 | 64\% | \$ | 11,625,332 | 64\% |
| Alberta |  | 3,420,102 | 14\% |  | 3,271,347 | 14\% | 2,989,412 | 14\% | 2,806,750 | 14\% | 2,754,032 | 14\% |  | 2,669,681 | 14\% |  | 2,612,418 | 14\% |  | 2,529,497 | 14\% |
| Quebec |  | 2,127,777 | 9\% |  | 2,052,039 | 9\% | 1,780,482 | 8\% | 1,700,020 | 8\% | 1,621,318 | 8\% |  | 1,617,269 | 8\% |  | 1,442,981 | 8\% |  | 1,426,124 | 8\% |
| British Columbia |  | 2,731,855 | 11\% |  | 2,562,399 | 11\% | 2,233,443 | 10\% | 2,005,236 | 10\% | 1,783,515 | 9\% |  | 1,726,655 | 9\% |  | 1,678,008 | 9\% |  | 1,558,500 | 9\% |
| Saskatchewan |  | 464,676 | 2\% |  | 429,648 | 2\% | 382,131 | 2\% | 367,763 | 2\% | 342,936 | $2 \%$ |  | 331,285 | 2\% |  | 332,895 | 2\% |  | 324,910 | 2\% |
| Other Provinces |  | 1,033,607 | 4\% |  | 999,540 | 4\% | 843,206 | 4\% | 813,520 | 4\% | 728,146 | 4\% |  | 713,106 | 4\% |  | 700,884 | 4\% |  | 703,530 | 4\% |
| Total loan principal | \$ | 24,346,133 | 100\% | \$ | 23,426,692 | 100\% \$ | 21,587,902 | 100\% \$ | 20,370,443 | 100\% \$ | 19,589,827 | 100\% | \$ | 19,214,701 | 100\% | \$ | 18,700,971 | 100\% | \$ | 18,167,893 | 100\% |

${ }^{(1)}$ Geographic location based on the address of the property mortgaged or the address of leasee.
${ }^{(2)}$ Effective January 1, 2018, the amounts and ratios have been prepared in accordance with IFRS 9
2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.
${ }^{(3)}$ Bennington equipment leases geographic location data for periods prior to acquisition are not included.

Table 14: Residential mortgage and HELOC principal outstanding - by province ${ }^{(1)(2)}$


| (\$ THOUSANDS, EXCEPT PERCENTAGES) |  |  |  |  |  |  |  |  |  |  |  | Q4 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ontario | \$ | 3,531,349 | 22\% | \$ | 7,127,238 | 44\% | \$ | 40,862 | 78\% | \$ | 7,168,100 | 45\% |
| Alberta |  | 1,292,977 | 8\% |  | 811,859 | $5 \%$ |  | 3,903 | 7\% |  | 815,762 | 5\% |
| British Columbia |  | 780,989 | 5\% |  | 874,661 | 5\% |  | 5,496 | 11\% |  | 880,157 | 5\% |
| Manitoba |  | 171,108 | 1\% |  | 68,017 | 0\% |  | 407 | 1\% |  | 68,424 | 0\% |
| Saskatchewan |  | 249,733 | 2\% |  | 53,344 | 0\% |  | 646 | 1\% |  | 53,990 | 0\% |
| Other Provinces |  | 583,403 | 4\% |  | 505,204 | 3\% |  | 967 | 2\% |  | 506,171 | 3\% |
| Total residential mortgages | \$ | 6,609,559 | 41\% | \$ | 9,440,323 | 59\% | \$ | 52,281 | 100\% | \$ | 9,492,604 | 59\% |


${ }^{(1)}$ Geographic location based on the address of the property mortgaged.
${ }^{(2)}$ This table was prepared based on the disclosure requirements outlined in OSFI's Guideline B-20. For the purpose of this guideline, all reverse mortgages secured by residential property are considered to be HELOC
${ }^{(3)}$ Insured by either CMHC, Genworth or Canada Guaranty
${ }^{(4)}$ HELOC, Standalone HELOC ("SHELOC"), and PATH Home Plan (also known as reverse mortgage) are collectively referred to as "HELOC" in this Report wherever applicable.

Table 15: Residential mortgage principal outstanding - by remaining amortization ${ }^{(1)}$

${ }^{(1)}$ The above residential mortgage balances do not include HELOC (HELOC, SHELOC and Path Home Plan ) amount.
${ }^{(2)}$ Effective January 1, 2018, the amounts and ratios have been prepared in accordance with IFRS 9.
2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.

## Equitable

Group Inc.
Table 16: Uninsured average loan-to-value of newly originated and newly acquired ${ }^{(1)}$

|  | 2019 |  | 2018 |  |  |  |  |  |  |  | 2017 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q1 ${ }^{(2)}$ | $Q 4^{(2)}$ |  |  | Q3 ${ }^{(2)}$ |  | Q2 ${ }^{(2)}$ |  | Q1 ${ }^{(2)}$ | Q4 |  |  | Q3 |  | Q2 |
|  | Residential mortgages | HELOC ${ }^{(3)}$ | Residential mortgages | HELOC ${ }^{(3)}$ | Residential mortgages | HELOC ${ }^{(3)}$ | Residential mortgages | HELOC ${ }^{(3)}$ | Residential mortgages | HELOC ${ }^{(3)}$ | Residential mortgages | HELOC ${ }^{(3)}$ | Residential mortgages | HELOC ${ }^{(3)}$ | Residential mortgages | HELOC ${ }^{(3)}$ |
| Ontario | 71\% | 13\% | 70\% | 14\% | 72\% | 8\% | 72\% | 7\% | 71\% | 9\% | 72\% | 10\% | 71\% | 19\% | 70\% | 6\% |
| Alberta | 71\% | 11\% | 71\% | 8\% | 71\% | 3\% | 72\% | 9\% | 72\% | 3\% | 72\% | 2\% | 71\% | 32\% | 72\% | 8\% |
| British Columbia | 67\% | 9\% | 65\% | 5\% | 67\% | 7\% | 68\% | 13\% | 68\% | 7\% | 69\% | 6\% | 69\% | 3\% | 70\% | 3\% |
| Manitoba | 69\% | 7\% | 72\% | 18\% | 71\% | 6\% | 73\% | 5\% | 72\% | 4\% | 71\% | 6\% | 70\% | 13\% | 76\% | 1\% |
| Saskatchewan | 68\% | 2\% | 67\% | 0\% | 67\% | 7\% | 72\% | 0\% | 63\% | 13\% | 69\% | 1\% | 68\% | 3\% | 69\% | 1\% |
| Other Provinces | 72\% | 2\% | 70\% | 2\% | 71\% | 2\% | 71\% | 3\% | 70\% | 2\% | 71\% | 12\% | 70\% | 2\% | 71\% | 3\% |
| Total Canada | 71\% | 12\% | 70\% | 12\% | 71\% | 7\% | 71\% | 9\% | 70\% | 9\% | 71\% | 9\% | 70\% | 18\% | 70\% | 6\% |

${ }^{(1)}$ Geographic location based on the address of the property mortgaged.
${ }^{(2)}$ Effective January 1, 2018, the ratios have been prepared in accordance with IFRS 9.
2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.
${ }^{(3)}$ HELOC includes HELOC, SHELOC, and PATH Home Plan.
The loan-to-value ("LTV") of HELOC represents the authorized amount as a percentage of the original property value at the time of origination.
In the case of non-standalone HELOCs, there are mortgages associated with most of these properties, but the aggregate LTVs are not presented on this chart. Aggregate LTVs do not exceed $80 \%$.
For SHELOCs, there are no mortgages associated to these properties

Equitable
Group Inc.
Table 17: Average loan-to-value of existing uninsured residential mortgages ${ }^{(1)(2)(3)(4)}$

|  | 2019 | 2018 |  |  |  | 2017 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 ${ }^{(5)}$ | Q4 ${ }^{(5)}$ | Q3 ${ }^{(5)}$ | Q2 ${ }^{(5)}$ | Q1 ${ }^{(5)}$ | Q4 | Q3 | Q2 |
| Ontario | 65\% | 65\% | 64\% | 64\% | 64\% | 64\% | 59\% | 61\% |
| Alberta | 67\% | 67\% | 65\% | 65\% | 66\% | 65\% | 65\% | 67\% |
| British Columbia | 65\% | 64\% | 63\% | 63\% | 64\% | 64\% | 61\% | 63\% |
| Manitoba | 67\% | 67\% | 66\% | 68\% | 68\% | 67\% | 69\% | 69\% |
| Saskatchewan | 58\% | 57\% | 57\% | 56\% | 57\% | 57\% | 55\% | 58\% |
| Other Provinces | 67\% | 66\% | 65\% | 65\% | 65\% | 64\% | 63\% | 65\% |
| Total Canada | 66\% | 65\% | 64\% | 64\% | 65\% | 64\% | 60\% | 62\% |

${ }^{(1)}$ Geographic location based on the address of the property mortgaged.
${ }^{(2)}$ Based on current property values. Current values are estimated using a Housing Price Index.
${ }^{(3)}$ The LTV of our HELOC (HELOC, SHELOC and PATH Home Plan) products is not included in this chart.
${ }^{(4)}$ Equitable has arrangements with other lenders to participate in its single family residential loans in certain circumstances, namely if Equitable wants to cap the value of its own exposure to stay within the boundaries of its risk appetite while still meeting a borrower's needs. The arrangements, which have been entered into in the normal course of business at arm's length and on market terms, are structured such that the other lenders' participation would always bear the first loss on the mortgage. The loan-to-value ratios above therefore do not take into account the other lenders' participation in order to reflect both the substance and legal form of Equitable's exposure. Equitable underwrites the loans based on the total value of its own advance and the other lender's participation to ensure that the borrower is able to service the aggregate amount of the loan. Other lenders' participation in Equitable's single family residential loans was $\$ 41.6$ million at March 31, 2019 (December 31, 2018 - $\$ 42.7$ million, March 31, 2018 - $\$ 50.5$ million).
${ }^{(5)}$ Effective January 1, 2018, the ratios have been prepared in accordance with IFRS 9.
2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.

## Equitable

Group Inc.
Table 18: Alternative single family - weighted average beacon score by LTV ${ }^{(1)}$

| $\underline{\text { LTV at origination }}$ | 2019 | 2018 |  |  |  | 2017 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 |
| < $50 \%$ LTV | 703 | 702 | 700 | 697 | 696 | 694 | 692 | 692 |
| 50\% - 64.99\% LTV | 695 | 694 | 692 | 692 | 691 | 690 | 689 | 688 |
| 65\% - 69.99\% LTV | 687 | 688 | 687 | 686 | 685 | 684 | 683 | 682 |
| 70\% - 75\% LTV | 687 | 687 | 685 | 684 | 681 | 680 | 680 | 680 |
| >75\% LTV | 694 | 693 | 691 | 690 | 686 | 687 | 686 | 685 |
| Total | 692 | 691 | 690 | 688 | 686 | 686 | 685 | 684 |

${ }^{(1)}$ The beacon scores reported above represent the current weighted average beacon score of the Bank's insured and uninsured mortgage portfolio within its Alternative Single Family Lending Business.

Table 19: Modified Capital Disclosure Template - Equitable Bank
(S THOUSANDS, EXCEPT PERCENTAGES)
Common Equity Tier 1 capital: instruments and reserves
1 Directly issued qualifying common share capital (and equivalent for non-joint stock companies) plus related stock surplus
2 Retained earnings
3 Accumulated other comprehensive income (and other reserves)
4 Directly issued capital subject to phase out from CET1 (only applicable to non-joint stock companies)
5 Common share capital issued by subsidiaries and held by third parties (amount allowed in erou CET1)
6 Common Equity Tier 1 capital before regulatory adjustments

## Common Equity Tier 1 capital: regulatory adjustments

28 Total regulatory adjustments to Common Equity Tier 1
29 Common Equity Tier 1 capital (CET1)

## Additional Tier 1 capital: instruments

30 Directly issued qualifying Additional Tier 1 instruments plus related stock surplus
31 of which: classified as equity under applicable accounting standards
32 of which: classified as liabilities under applicable accounting standards
33 Directly issued capital instruments subject to phase out from Additional Tier 1
34 Additional Tier 1 instruments (and CET1 instruments not included in row 5 ) issued by subsidiaries and held by third parties (amount allowed in group
${ }_{35}$ AT1)
35 of which: instruments issued by subsidiaries subject to phase out
36 Additional Tier 1 capital before regulatory adjustments
Additional Tier 1 capital: regulatory adjustments
43 Total regulatory adjustments to Additional Tier 1 capital
44 Addititonal Tier 1 lantal
45 Tier 1 capital ( (1 $=$ CET1 + AT1) $\qquad$

## Tier 2 capital: instruments and allowances

46 Directly issued qualifying Tier 2 instruments plus related stock surplus
47 Directly issued capital instruments subject to phase out from Tier 2
48 Tier 2 instruments (and CET1 and AT1 instruments not included in row 5 or 34 ) issued by subsidiaries and held by third parties (amount allowed in group 49 Tier 2)
49 of which: instruments issued by subsidiaries subject to phase out

## 51 Tier 2 capital before regulatory adjustments

## Tier 2 capital: regulatory adjustment

57 Total regulatory adjustments to Tier 2 capital

## 58 Tier 2 capital (T2)

59 Total capital ( $\mathrm{TC}=\mathrm{T} 1+\mathrm{T} 2$ )

## 60 Total risk-weighted assets

## Capital ratios

61 Common Equity Tier 1 (as a percentage of risk-weighted assets)
62 Tier 1 (as a percentage of risk-weighted assets)
63 Total capital (as a percentage of risk-weighted assets)

## OSFl all-in targe

69 Common Equity Tier 1 capital all-in target ratio
70 Tier 1 capital all-in target ratio
71 Total capital all-in target ratio
Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2013 and 1 Jan 2022)
80 Current cap on CET1 instruments subject to phase out arrangements
81 Amounts excluded from CET1 due to cap (excess over cap after redemptions and maturities)
82 Current cap on AT1 instruments subject to
82 Current cap on AT1 instruments subject to phase out arrangements
T2
84 Current cap on $T 2$ instruments subject to phase out arrangements
(1) Effective January 1,2018 , the amounts and ratios have been prepared in accordance with IFRS 9 .
(1). Effective Januar 1, 2018 , the amounts and ratios have been prepared in accordance with IFRS 9 . 2017 period comparatives were preazed in accordance with IAS 39 and have not been restated. As result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.
${ }^{\text {(2) }}$ The transtional approach is no longer applicable effective 0.12018

| 2019 |  | 2018 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 ${ }^{(1)(2)}$ |  | Q $4^{(11)(2)}$ | $\mathrm{Q}^{(11)(2)}$ | Q $2^{(112)}$ | Q $1^{1(1) 2)}$ |
| \$ | 206,418 |  | 203,270 \$ | 203,237 \$ | 201,784 \$ | 201,602 |
|  | 1,053,959 |  | 1,019,179 | 984,299 | 941,626 | 909,493 |
|  | $(18,607)$ |  | $(17,565)$ | $(6,516)$ | $(7,146)$ | $(6,308)$ |
|  |  |  |  |  |  |  |
| s | 1,241,770 | s | 1,204,884 \$ | 1,181,020 \$ | 1,136,264 \$ | 1,104,787 |
|  |  |  |  |  |  |  |
| \$ | $(53,324)$ | \$ | $(20,684)$ \$ | $(19,520)$ \$ | (18,745) \$ | $(17,592)$ |
|  | 1,188,446 | \$ | 1,184,200 \$ | 1,161,500 \$ | 1,117,519 \$ | 1,087,195 |
| \$ | 72,554 |  | 72,554 \$ | 72,554 \$ | 72,554 \$ | 72,554 |
|  | 72,554 |  | 72,554 | 72,554 | 72,554 | 72,554 |
|  |  |  |  |  |  |  |
|  |  |  | - | - | - |  |
|  |  |  | - | - |  |  |
| \$ | 72,554 | s | 72,554 \$ | 72,554 \$ | 72,554 \$ | 72,554 |
| \$ |  | \$ | - \$ | - \$ | - \$ |  |
|  | 72,554 |  | 72,554 | 72,554 | 72,554 | 72,554 |
| \$ | 1,261,000 | S | 1,256,754 \$ | 1,234,054 \$ | 1,190,073 \$ | 1,159,749 |
| \$ |  | \$ | - \$ | - \$ | - \$ |  |
|  |  |  | - | - |  |  |
|  |  |  | - | - | - |  |
|  |  |  | - | - | - |  |
|  | 30,051 |  | 23,772 | 23,699 | 23,449 | 23,976 |
| s | 30,051 |  | 23,772 \$ | 23,699 \$ | 23,449 \$ | 23,976 |
| \$ |  | \$ | - | - \$ | - \$ |  |
|  | 30,051 |  | 23,772 | 23,699 | 23,449 | 23,976 |
| s | 1,291,051 | S | 1,280,526 \$ | 1,257,753 \$ | 1,213,522 \$ | 1,183,725 |
| \$ | 9,229,237 | \$ | 8,802,891 \$ | 8,389,236 \$ | 7,790,674 \$ | 7,396,553 |
|  | 12.9\% |  | 13.5\% | 13.8\% | 14.3\% | 14.7\% |
|  | 13.7\% |  | 14.3\% | 14.7\% | 15.3\% | 15.7\% |
|  | 14.0\% |  | 14.5\% | 15.0\% | 15.6\% | 16.0\% |
|  | 7.0\% |  | 7.0\% | 7.0\% | 7.0\% | 7.0\% |
|  | 8.5\% |  | 8.5\% | 8.5\% | 8.5\% | 8.5\% |
|  | 10.5\% |  | 10.5\% | 10.5\% | 10.5\% | 10.5\% |
|  | N/A |  | N/A | N/A | N/A | N/A |
|  | N/A |  | N/A | N/A | N/A | N/A |
|  | N/A |  | N/A | N/A | N/A | N/A |
|  |  |  | - | - | - |  |
|  |  |  |  |  |  |  |

(S THOUSANDS, EXCEPT PERCENTAGES)
Common Equity Tier 1 capital: instruments and reserves
1 Directly issued qualifying common share capital (and equivalent for non-joint stock companies) plus related stock surplus
2 Retained earnings
3 Accumulated other comprehensive income (and other reserves)
4 Directly issued capital subject to phase out from CET1 (only applicable to non-joint stock companies)
5 Common share capita issued subside (amount allowed in grou CET1)


## Common Equity Tier 1 capital: regulatory adjustments

28 Total regulatory adjustments to Common Equity Tier 1
29 Common Equity Tier 1 capital (CET1)

## Adarnal ter 1 capha: instruments

30 Directly issued qualifying Additional Tier 1 instruments plus related stock surplu
31 of which: classified as equity under applicable accounting standards
32 of which: classified as liabilities under applicable accounting standards
33 Directly issued capital instruments subject to phase out from Additional Tier 1
34 Additional Tier 1 instruments (and CET1 instruments not included in row 5 ) issued by subsidiaries and held by third parties (amount allowed in group
AT1
35 of which: instruments issued by subsidiaries subject to phase out
36 Additional Tier 1 capital before regulatory adjustments
Additional Tier 1 capital: regulatory adjustments
43 Total regulatory adjustments to Additional Tier 1 capital
45 Tier 1 capital ( (1 $=$ CET1 + AT1) $\qquad$
Tier 2 capital: instruments and allowances
46 Directly issued qualifying Tier 2 instruments plus related stock surplus
47 Directly issued capital instruments subject to phase out from Tier 2
48 Tier 2 instruments (and CET1 and AT1 instruments not included in row 5 or 34 ) issued by subsidiaries and held by third parties (amount allowed in group 48 Tier 2)
49 of which: instruments issued by subsidiaries subject to phase out
51 Tier 2 capital before regulatory adjustments

## Tier 2 capital: regulatory adjustments

57 Total regulatory adjustments to Tier 2 capital

## 58 Tier 2 capital (T2)

59 Total capital ( $\mathrm{TC}=\mathrm{T} 1+\mathrm{T} 2$ )

## 60 Total risk-weighted assets

## Capital ratios

61 Common Equity Tier 1 (as a percentage of risk-weighted assets)
62 Tier 1 (as a percentage of risk-weighted assets)
63 Total capital (as a percentage of risk-weighted assets)

## OSFl all-in targe

69 Common Equity Tier 1 capital all-in target ratio
70 Tier 1 capital all-in target ratio
71 Total capital all-in target ratio

## Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2013 and 1 Jan 2022)

80 Current cap on CET1 instruments subject to phase out arrangements
81 Amounts excluded from CET1 due to cap (excess over cap after redemptions and maturities)
83 Aurent cap on AT1 instruments subject to phase out arrangements
mptions and maturities)
85 Amounts excluded from T2 due to cap to phase out arrangements
85 Amounts excluded from 12 due to cap (excess over cap after redemptions and maturities)
(1) Effective January 1,2018 , the amounts and ratios have been prepared in accordance with 1 FRS 9 .
(2) The peridit comparatives were e prepared in accordance with IA 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.
${ }^{(2)}$ The transtional approach is no longer applicable effective $\mathbf{Q} 12018$.

|  | 17 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  |  | Q3 |  | Q2 |
|  | All-in | Transitional | All-in | Transitional | All-in | Transitional |
| \$ | 200,990 <br> 868,966 <br> $(8,748)$ | \$ | $\begin{aligned} & 199,968 \\ & 833,441 \\ & (11,577) \end{aligned}$ | \$ | $\begin{aligned} & 199,918 \\ & 800,273 \\ & (12,874) \end{aligned}$ |  |
|  |  |  |  |  |  |  |
| \$ | 1,061,208 | \$ | 1,021,832 | \$ | 987,317 |  |
| \$ | $(17,046)$ | \$ | $(16,299)$ | \$ | $(15,325)$ |  |
| \$ | 1,044,162 \$ | 1,049,321 \$ | 1,005,533 \$ | 1,011,108 \$ | 971,992 \$ | 977,632 |
| \$ | $\begin{aligned} & 72,554 \\ & 72,554 \end{aligned}$ | \$ | $\begin{aligned} & 72,554 \\ & 72,554 \end{aligned}$ | \$ | $\begin{aligned} & 72,554 \\ & 72,554 \end{aligned}$ |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  | - |  | - |  | - |  |
|  | - |  | - |  | - |  |
| \$ | 72,554 | \$ | 72,554 | \$ | 72,554 |  |
| \$ | ${ }^{-}$ | \$ | ${ }^{-}$ | \$ | ${ }^{-}$ |  |
|  | 72,554 |  | 72,554 |  | 72,554 |  |
| \$ | 1,116,716 \$ | 1,120,125 \$ | 1,078,087 \$ | 1,081,347 \$ | 1,044,546 \$ | 1,047,611 |
| \$ | - | \$ | ${ }^{-}$ | \$ | - |  |
|  | - |  | 62,891 |  | 62,891 |  |
|  | - |  | - |  | - |  |
|  | - |  | $\bigcirc$ |  | - |  |
|  | 31,890 |  | 31,890 |  | 31,890 |  |
| \$ | 31,890 | \$ | 94,781 | \$ | 94,781 |  |
| \$ | - | \$ | - | \$ | - |  |
|  | 31,890 |  | 94,781 |  | 94,781 |  |
| \$ | 1,148,606 \$ | 1,152,015 \$ | 1,172,868 \$ | 1,176,128 \$ | 1,139,327 \$ | 1,142,391 |
| \$ | 7,035,380 \$ | 7,043,725 \$ | 6,814,247 \$ | 6,822,315 \$ | 6,561,813 \$ | 6,569,557 |
|  | 14.8\% | 14.9\% | 14.8\% | 14.8\% | 14.8\% | 14.9\% |
|  | 15.9\% | 15.9\% | 15.8\% | 15.9\% | 15.9\% | 15.9\% |
|  | 16.3\% | 16.4\% | 17.2\% | 17.2\% | 17.4\% | 17.4\% |
|  | 7.0\% |  | 7.0\% |  | 7.0\% |  |
|  | 8.5\% |  | 8.5\% |  | 8.5\% |  |
|  | 10.5\% |  | 10.5\% |  | 10.5\% |  |
|  | N/A |  | N/A |  | N/A |  |
|  | N/A |  | N/A |  | N/A |  |
|  | N/A |  | N/A |  | N/A |  |
|  | - |  |  |  |  |  |
|  | - |  | 62,891 |  | 62,891 |  |
|  | - |  | 2,110 |  | 2,110 |  |

$\qquad$

[^5]
## Equitable

## Group Inc.

Table 20: Leverage Ratio - Equitable Bank
(STHOUSANDS, EXCEPT PERCENTAGES)

## On-balance sheet exposure

1 On-balance sheet items (excluding derivatives, SFTs and grandfathered securitization exposures but including collateral)
Grossed-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the operative accounting framework (IFRS
(Deductions of receivables assets for cash variation margin provided in derivative transactions)
4 (Asset amounts deducted in determining Basel III Tier 1 capital)
5 Total on-balance sheet exposures (excluding derivatives and SFTs) (sum of lines 1 and 4)

## Derivative exposures

Replacement cost associated with all derivative transactions
7 Add-on amounts for potential future exposure associated with all derivative transactions
8 (Exempted central counterparty-leg of client cleared trade exposures)
9 Adjusted effective notional amount of written credit derivatives
10 (Adjusted effective notional offsets and add-on deductions for written credit derivatives)
11 Total derivative exposures (sum of lines 6 to 10 )

## Securities financing transaction exposures

12 Gross SFT assets recognised for accounting purposes (with no recognition of netting), after adjusting for sale accounting transaction
13 (Netted amounts of cash payables and cash receivables of gross SFT assets)
14 Counterparty credit risk (CCR) exposure for SFTs
15 Agent transaction exposures
16 Total securities financing transaction exposures (sum of lines 12 to 15)

## Other off-balance sheet exposures

17 Off-balance sheet exposure at gross notional amount
18 (Adjustments for conversion to credit equivalent amounts)
19 Off-balance sheet items (sum of lines 17 and 18)

## Capital and Total Exposur

20 Tier 1 capital
21 Total Exposures (sum of lines 5,11,16 and 19)

## Leverage Ratios

## 22 Basel III Leverage Ratio

(1) Effective January 1,2018 , the amounts and ratios have been prepared in accordance with IFRS 9 .

Effective January 1,2018 , the amounts and ratios have been prepared in accordance with IFRS 9 .
2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.


## Equitable

Group Inc.

## Non-GAAP measures

## Assets Under Management ("AUM")

is the sum of total assets reported on the consolidated balance sheet and loan principal derecognized but still managed by the Company.

## Book value per common share

is calculated by dividing common shareholders' equity by the number of common shares outstanding.

## Common Equity Tier 1 Capital ("CET1 Capital")

is defined as shareholders' equity plus any qualifying other non-controlling interest in subsidiaries less preferred shares issued and outstanding, any goodwill, other intangible assets and cash flow hedge reserve components of accumulated other comprehensive income

CET1 Ratio
is defined as CET1 Capital as a percentage of total RWA. This ratio is calculated for the Bank in accordance with OSFI's Capital Adequacy Requirements ("CAR") Guideline.

## Dividend Payout ratio

is defined as dividend per common share as a percentage of diluted earnings per share.

## Dividend Yield

is calculated on an annualized basis and is defined as dividend per common share divided by average of high and low price per common share for the period.

## Efficiency Ratio

is derived by dividing non-interest expenses by the sum of net revenue. A lower efficiency ratio reflects a more efficient cost structure.

## Leverage Ratio

is calculated by dividing Tier 1 Capital by an exposure measure. The exposure measure consists of total assets (excluding items deducted from Tier 1 Capital) and certain
off-balance sheet items converted into credit exposure equivalents. Adjustments are also made to derivatives and secured financing transactions to reflect credit and other risks.
This ratio is calculated for the Bank in accordance with OSFI's CAR Guideline

## Liquid assets

is a measure of the Company's cash or assets that can be readily converted into cash, which are held for the purposes of funding loans, deposit maturities, and the ability to collect other receivables and settle other obligations.

Loans Under Management ("LUM")
is the sum of loan principal reported on the consolidated balance sheet and loan principal derecognized but still managed by the Company

## Net interest margin ("NIM")

is calculated on an annualized basis by dividing net interest income by the average total interest earning assets for the period

## Net revenue

is calculated as the sum of net interest income and other income.
Provision for credit losses - rate
is calculated on an annualized basis and is defined as the provision for credit losses as a percentage of average loan principal outstanding during the period

## Equitable

Group Inc.

## Non-GAAP measures

## Return on average assets

is calculated on an annualized basis and is defined as net income as a percentage of average month-end total assets balances outstanding during the period.

## Return on RWA

is calculated on an annualized basis and is defined as net income as a percentage of average RWA during the period.
Return on shareholders' equity ("ROE")
is calculated on an annualized basis and is defined as net income available to common shareholders as a percentage of the weighted average common equity outstanding during the period.

## Risk-weighted assets ("RWA")

represents the Bank's assets and off-balance sheet exposures, weighted according to risk as prescribed by OSFI under the CAR Guideline

Tier 1 Capital
is calculated by adding non-cumulative preferred shares to CET1 Capital.

## Tier 2 Capital

is equal to the sum of the Bank's eligible stage 1 and 2 allowance (collective allowance under IAS 39) and subordinated debentures

Tier 1 Ratio
is calculated by dividing Tier 1 Capital by Total RWA. This ratio is calculated for the Bank in accordance with OSFI's CAR Guideline.

## Total Capital

equals to Tier 1 plus Tier 2 Capital.
Total Capital Ratio
is calculated by dividing Total Capital by Total RWA. This ratio is calculated for the Bank in accordance with OSFI's CAR Guideline

## Equitable

Group Inc.

## Acronyms

AOCI
Accumulated Other Comprehensive Income (Loss)
CAR
Capital Adequacy Requirements
CMHC
Canada Mortgage and Housing Corporation
EPS
Earnings per Share
GAAP
Generally Accepted Accounting Principles
HELOC
Home Equity Line of Credit
IFRS
International Financial Reporting Standards
IASB
International Accounting Standards Board
IAS
International Accounting Standard
LTV
Loan-to-Value ratio
NIM
Net Interest Margin
OSFI
Office of the Superintendent of Financial Institutions Canada


[^0]:    ${ }^{(1)}$ Effective January 1, 2018, the amounts and ratios have been prepared in accordance with IFRS 9.

[^1]:    ${ }^{(1)}$ Effective January 1, 2018, the amounts have been prepared in accordance with IFRS 9 .

[^2]:    ${ }^{(1)}$ Average balances are calculated based on the daily average balances outstanding during the period.

[^3]:    ${ }^{(1)}$ Average balance is calculated based on opening and closing month-end balances outstanding during the period.
    ${ }^{(2)}$ Effective January 1, 2018, the amounts have been prepared in accordance with IFRS 9.
    2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.

[^4]:    ${ }^{(1)}$ Bennington data for periods prior to acquisition are not included.

[^5]:    $\qquad$
    

