





# Investor Fact Sheet 02 2023

TSX: EQB, EQB.PR.C

### Who We Are

EQB Inc. serves more than 543,000 customers in Canada through its wholly owned subsidiary Equitable Bank, which also supports Canadian credit unions and their approximately 6 million members. The Bank's purpose is to drive change in Canadian banking to enrich people's lives. Founded more than 50 years ago, Canada's Challenger Bank™ offers distinct diversified personal and commercial banking products and leading service. Through its EQ Bank platform (eqbank.ca), the Bank has been named the Top Schedule I Bank in Canada for three consecutive years by Forbes World's Best Banks in 2023, 2022 and 2021.

Key Metrics	Q2 2023
Total AUM and AUA <sup>(1)</sup>	\$107.9 B
Total Assets	\$53.3 B
ROE - Reported	20.8%
ROE - Adjusted <sup>(2)</sup>	18.3%
CET1 Ratio	14.1%
Book Value per Common Share	\$67.33

#### **Reasons to Invest**



#### **Proven Track Record**

History of delivering longterm shareholder value; +16% average ROE<sup>(3)</sup> over the last 10 years



# Largest Digital and Mid-Sized Bank in Canada

7<sup>th</sup> largest independent Canadian bank by assets with over 95% of deposits term or insured



# Innovation and Sustainability

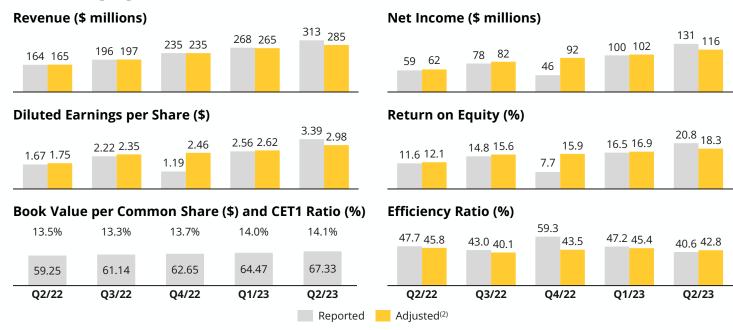
Leverage cloud-based technology for people and businesses with leading ESG focus and metrics



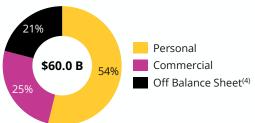
# **Canada Only Focus**

All loans under management are in Canada, and are almost 100% secured and 51% insured

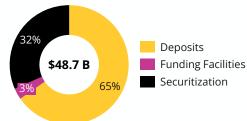
# **Financial Highlights**



# Loans Under Management<sup>(1)</sup>



# **Total Funding Mix**



(1) Assets under Management (AUM), Assets under Administration (AUA) and Loans under Management (LUM) are Non-GAAP, see Non-GAAP financial measures and ratios section of EQB's Q2 2023 MD&A for more information. (2) Adjusted results are Non-GAAP, see Non-GAAP financial measures and ratios section of EQB's Q2 2023 MD&A for more information. (3) This Non-GAAP adjusted measure is as of June 30, 2023 and is calculated by taking the average of the last forty quarters' ROE. (4) Includes commercial multi-unit residential mortgages.



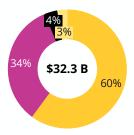




# **Investor Fact Sheet** O2 2023

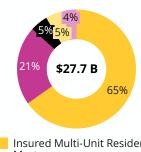
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# **Personal Banking LUM**



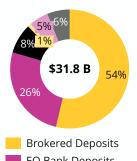
- **Uninsured Single Family** Mortgages
- Insured Single Family Mortgages
- Decumulation Loans
- **Consumer Lending**

# **Commercial Banking LUM**



- Insured Multi-Unit Residential Mortgages
- Commercial Finance Group
- **Business Enterprise Solutions**
- **Equipment Leases**
- Specialized Finance

# **Deposit Mix**



- **EQ Bank Deposits**
- Credit Union Deposits
  - Corporate and Institution Deposits
- **Covered Bonds Deposit Notes**

# **EQ Bank**



EQ Bank is a digital banking platform and the first in Canada to move to a cloud-based platform



capabilities. EQ Bank Card launched in Jan 2023



Rated 4.7 / 5 in the Apple App Store

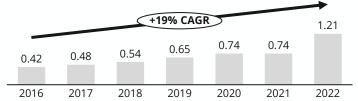
Continuously expanding product offerings and



# **EQ Bank Customers and Deposits**



# **Dividends Declared per Common Share (\$)**



(1) Credit Ratings of Equitable Bank

(2) Market Capitalization of \$2.9 B as at close July 31, 2023 (\$77.81 per share)

# **ESG**

A sustainability mindset is foundational to Equitable Bank's core values, long-term objectives, strategic priorities, and our pledge to advance ESG practices to meet the needs of Canadian society and evolving disclosure requirements. We are Scope 1 and 2 carbon neutral and the first Canadian bank to disclose Scope 3 carbon emissions. See our 2022 ESG Performance Report at:

eqbank.investorroom.com/esg-overview

Credit Ratings <sup>(1)</sup>	DBRS	Fitch
Long-Term Issuer Rating	BBB (high)	BBB-
Short-Term Issuer Rating	R-1 (low)	F3
Rating Outlook	Stable	Stable
Covered Bonds	AA	AA

Shareholder Information	Q2 2023
Market Capitalization <sup>(2)</sup>	\$2.6 B
Closing Share Price <sup>(2)</sup>	\$70.00
10-year Annualized Total Shareholder Return	16.4%
Dividends Declared per Common Share	\$0.37
Common Shares Outstanding	37.73 million
TSX Ticker Symbol	EQB
Series 3 Preferred Shares	EQB.PR.C

#### **Investor Relations**

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# **Transfer Agent and Registrar**

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