

TSX:EQB | EQB.PR.C

EQB Inc.

Supplemental Information
and Regulatory Disclosures



RETURNS

+16% ROE 10-YEAR AVERAGE

GROWTH

11.4% EPS GROWTH 10-YEAR CAGR

WEALTH

305% 10-YEAR TSR

DRIVE CHANGE

TO ENRICH PEOPLE'S LIVES

INNOVATION

TECHNOLOGY TO BETTER SERVE CANADIANS

SCALE

EQB WELCOMES CONCENTRA BANK

GAINS

488K CUSTOMERS

SUSTAINABILITY

CARBON NEUTRAL IN SCOPE 1 & 2 GHG EMISSIONS

For the three and twelve months ended
December 31, 2022

Note: all cover measures as at December 31, 2022

Canada's Challenger Bank™



Notes to Readers

Purpose of this document

This Supplemental Information and Regulatory Disclosures Report (Report) aims to provide the readers with the following regulatory disclosures and other additional voluntary disclosures that will assist the readers' assessment of business performance of EQB Inc. (EQB).

1. Disclosures related to EQB's loan portfolio, some of which relate to disclosure requirements outlined in OSFI's Guideline B-20, 'Residential Practices and Procedures'.
2. Equitable Bank's regulatory capital Basel Pillar III disclosures.

Use of this document

Readers are cautioned that financial information contained in this Report include both Generally Accepted Accounting Principles (GAAP) and non-GAAP measures. The latter often does not have any standardized meaning, and therefore, are not comparable to similar measures presented by other financial institutions.

This Report should be read in conjunction with EQB's 2022 annual report.

Basis of presentation

All numbers in this Report are Canadian dollars and the quarterly numbers are unaudited.

GAAP measures have been prepared in accordance with International Financial Reporting Standards (IFRS) unless otherwise stated. Non-GAAP measures used in this Report are defined under the Section "Non-GAAP financial measures and ratios".

Concentra acquisition

During Q4 2022 on November 1st, Equitable Bank completed its acquisition of Concentra Bank. Results for Q4 2022 include consolidated balances as of December 31, 2022, contributions from Concentra Bank and Concentra Trust corresponding to two months of the quarter (November and December) and incremental common shares of EQB following the conversion of 3,266,000 subscription receipts at 1:1 ratio upon acquisition closing and funding. In addition, Q4 2022 results contain several items related to the closing and accounting for the transaction. Refer to the Adjusted results under the Section "Non-GAAP financial measures and ratios" for the income statement impact.



FOURTH QUARTER 2022

SUPPLEMENTAL INFORMATION AND REGULATORY DISCLOSURES

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**Table 1: Financial highlights**

(\$000s, except share, per share amounts and percentages)	2022				2021				YTD	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2022	2021
Adjusted results (\$ thousands, unless stated otherwise)⁽¹⁾										
Net interest income	218,775	187,264	167,604	163,086	155,952	150,852	141,839	133,966	736,729	582,609
Non-interest revenue	16,317	9,481	(2,528)	25,446	15,911	11,248	16,935	16,204	48,716	60,298
Revenue	235,092	196,745	165,076	188,532	171,863	162,100	158,774	150,170	785,445	642,907
Non-Interest expenses	102,259	78,903	75,567	69,800	69,702	67,442	64,990	57,317	326,529	259,451
Pre-provision pre-tax income ⁽¹⁾	132,833	117,842	89,509	118,732	102,161	94,658	93,784	92,853	458,916	383,456
Provision for credit losses (recoveries)	7,776	5,354	5,233	(125)	(1,420)	(3,500)	(1,982)	(772)	18,238	(7,674)
Income before income taxes	125,057	112,488	84,276	118,857	103,581	98,158	95,766	93,625	440,678	391,130
Income tax expense	32,562	30,339	22,742	26,447	22,984	25,685	24,965	24,431	113,942	98,065
Net income	92,495	82,149	61,534	92,410	80,597	72,473	70,801	69,194	326,736	293,065
Net income available to common shareholders	90,190	81,063	60,448	91,321	79,508	71,374	69,690	68,080	321,170	288,652
Earnings per share – diluted (\$)	2.46	2.35	1.75	2.64	2.30	2.07	2.02	1.98	9.17	8.38
Return on equity ⁽⁴⁾	15.9	15.6	12.2	19.2	17.1	16.0	16.5	17.1	15.7	16.7
Efficiency ratio (%) ⁽²⁾⁽⁴⁾	43.5	40.1	45.8	37.0	40.6	41.6	40.9	38.2	41.6	40.4
YTD Operating leverage (%)	(3.7)	(1.4)	(4.4)	3.7	(5.7)	(3.3)	4.8	14.5	(3.7)	(5.7)
Net interest margin (%) ⁽¹⁾	1.87	1.94	1.81	1.87	1.81	1.83	1.81	1.77	1.87	1.81
Reported results (\$ thousands, unless stated otherwise)										
Net interest income	218,325	186,251	166,657	162,172	155,952	150,852	141,839	133,966	733,405	582,609
Non-interest revenue	16,382	9,481	(2,528)	25,446	15,911	11,248	16,935	16,204	48,781	60,298
Revenue	234,707	195,732	164,129	187,618	171,863	162,100	158,774	150,170	782,186	642,907
Non-Interest expenses	139,180	84,082	78,276	74,933	70,427	67,442	64,990	57,317	376,471	260,176
Pre-provision pre-tax income	95,527	111,650	85,853	112,685	101,436	94,658	93,784	92,853	405,715	382,731
Provision for credit losses (recoveries)	26,796	5,354	5,233	(125)	(1,420)	(3,500)	(1,982)	(772)	37,258	(7,674)
Income before income taxes	68,731	106,296	80,620	112,810	102,856	98,158	95,766	93,625	368,457	390,405
Income tax expense	22,912	28,717	21,784	24,863	22,794	25,685	24,965	24,431	98,276	97,875
Net income	45,819	77,579	58,836	87,947	80,062	72,473	70,801	69,194	270,181	292,530
Net income available to common shareholders	43,514	76,493	57,750	86,858	78,973	71,374	69,690	68,080	264,615	288,117
Earnings per share – basic ⁽³⁾	1.20	2.24	1.69	2.55	2.32	2.10	2.05	2.01	7.63	8.49
Earnings per share – diluted ⁽³⁾	1.19	2.22	1.67	2.51	2.29	2.07	2.02	1.98	7.55	8.36
Return on equity	7.7	14.8	11.6	18.3	17.0	16.0	16.5	17.1	12.9	16.7
Efficiency ratio (%)	59.3	43.0	47.7	39.9	41.0	41.6	40.9	38.2	48.1	40.5
YTD Operating leverage (%)	(23.0)	(8.9)	(11.4)	(5.8)	(6.0)	(3.3)	4.8	14.5	(23.0)	(6.0)
Net interest margin (%)	1.85	1.93	1.80	1.86	1.81	1.83	1.81	1.77	1.86	1.81
Return on average assets ⁽⁴⁾	0.4	0.8	0.6	1.0	0.9	0.9	0.9	0.9	0.7	0.9
Return on RWA ⁽⁴⁾	1.07	2.10	1.60	2.60	2.50	2.40	2.50	2.60	1.68	2.46

⁽¹⁾ See Non-GAAP financial measures and ratios section.⁽²⁾ Increases in this ratio reflect reduced efficiencies, whereas decreases reflect improved efficiencies.⁽³⁾ YTD EPS may not equal the sum of the quarterly EPS' as a result of rounding and the computation of in the money options for the year versus the quarter.⁽⁴⁾ See Glossary section.

**Table 1: Financial highlights (continued)**

(\$000s, except share, per share amounts and percentages)	2022				2021				YTD	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2022	2021
Select balance sheet and other information (\$ millions, unless stated otherwise)										
Total assets	51,145	40,150	39,418	37,150	36,159	34,425	32,342	31,355		
Assets under management ⁽¹⁾	61,569	47,331	45,767	43,422	42,020	40,172	37,928	36,742		
Loans receivable	46,510	36,792	36,246	34,217	32,901	31,475	29,893	28,892		
Loans under management ⁽¹⁾	57,008	43,853	42,492	40,393	38,663	37,121	35,373	34,174		
Assets under administration ⁽¹⁾	41,234	-	-	-	-	-	-	-		
Total deposits principal	30,831	23,824	23,533	22,080	20,695	19,758	18,413	17,427		
EQ Bank deposits principal	7,923	7,562	7,588	7,261	6,968	6,914	6,531	5,798		
Other deposits principal	22,908	16,262	15,945	14,819	13,727	12,844	11,882	11,629		
Total risk-weighted assets ⁽²⁾	18,926	15,459	14,748	14,018	13,310	12,427	11,461	10,911		
Common shareholders' equity ⁽²⁾	2,354	2,091	2,024	1,967	1,882	1,800	1,730	1,660		
Preferred shares	181	70	70	71	71	71	72	72		
Liquid assets ⁽¹⁾	3,938	3,203	3,068	3,045	3,056	3,188	2,943	3,197		
Total assets held for regulatory purposes as a % of total Equitable Bank assets (%)	7.6	7.8	7.6	7.9	8.0	8.8	8.7	9.8		
Total liquid assets as a % of total assets (%)	7.7	8.0	7.8	8.2	8.5	9.3	9.1	10.2		
Credit quality (% , unless stated otherwise)										
Provision for credit losses (\$ thousands)	26,796	5,354	5,233	(125)	(1,420)	(3,500)	(1,982)	(772)	37,258	(7,674)
Provision for credit losses - rate ⁽²⁾	0.35	0.06	0.06	(0.00)	(0.02)	(0.05)	(0.03)	(0.01)	0.33	(0.03)
Net impaired loan as a % of total loan assets	0.28	0.23	0.18	0.22	0.27	0.23	0.41	0.36		
Net allowance for credit losses as a % of total loan assets	0.18	0.15	0.14	0.14	0.15	0.17	0.19	0.22		
Share information										
Common share price - close (\$)	56.73	46.44	53.15	71.74	68.91	71.45	66.52	63.10		
Book value per common share ⁽²⁾ (\$)	62.65	61.14	59.25	57.64	55.24	52.90	50.97	48.93		
Common shares outstanding	37,564,114	34,204,632	34,160,770	34,130,326	34,070,810	34,029,266	33,932,814	33,917,172		
Common share market capitalization (\$ millions)	2,131	1,588	1,816	2,449	2,348	2,431	2,257	2,140		
Dividends declared - common share (\$) ⁽³⁾	0.33	0.31	0.29	0.28	0.19	0.19	0.19	0.19	1.21	0.74
Dividends declared - preferred share - Series 3 (\$) ⁽³⁾	0.37	0.37	0.37	0.37	0.37	0.37	0.37	0.37	1.49	1.49
Dividend Yield - common shares (%) ⁽²⁾	2.5	2.3	1.9	1.5	1.0	1.0	1.1	1.2	2.0	1.4
Dividend Payout (%) ⁽²⁾	27.7	14.0	17.4	11.2	8.1	8.9	9.1	9.3	16.0	8.9
Equitable Bank capital information (%)⁽⁴⁾										
CET1 ratio	13.7	13.3	13.5	13.5	13.3	13.7	14.4	14.5		
Tier 1 capital ratio	14.7	13.7	14.0	14.0	13.9	14.3	15.0	15.2		
Total capital ratio	15.1	14.0	14.3	14.3	14.2	14.6	15.4	15.6		
Leverage ratio	5.3	5.1	5.1	5.1	4.9	5.0	5.2	5.1		

⁽¹⁾ See Non-GAAP financial measures and ratios section.⁽²⁾ See Glossary section.⁽³⁾ YTD dividends declared per share may not equal the sum of the quarterly dividends per share as a result of rounding.⁽⁴⁾ Regulatory capital requirements for Equitable Bank are determined in accordance with OSFI's Capital Adequacy Requirements (CAR) Guideline, which is based on the capital standards developed by the Basel Committee on Banking Supervision. See Glossary section of this MD&A.

**Table 2: Consolidated balance sheets**

(\$000s)	2022				2021			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Assets								
Cash and cash equivalents	495,106	298,999	539,509	725,281	773,251	646,501	591,752	596,267
Restricted cash	737,656	547,836	557,283	448,631	462,164	466,641	507,295	532,693
Securities purchased under reverse repurchase agreements	200,432	750,072	420,009	-	550,030	600,007	100,015	350,037
Investments	2,289,618	1,092,628	1,097,004	1,220,397	1,033,438	829,561	859,925	611,718
Loans – Personal	31,996,950	24,343,276	24,122,303	23,324,211	22,421,603	21,413,300	20,225,222	19,507,100
Loans – Commercial	14,513,265	12,448,825	12,123,469	10,893,131	10,479,159	10,061,492	9,667,652	9,384,917
Securitization retained interests	373,455	276,464	227,013	220,685	207,889	204,820	203,491	187,866
Other assets	538,475	392,009	331,168	317,632	231,536	202,745	186,901	183,939
	51,144,957	40,150,109	39,417,758	37,149,968	36,159,070	34,425,067	32,342,253	31,354,537
Liabilities and Shareholders' Equity								
Liabilities:								
Deposits	31,051,813	24,048,937	23,708,958	22,238,382	20,856,383	19,932,120	18,588,223	17,609,846
Securitization liabilities	15,023,627	11,611,083	11,366,847	10,966,178	11,375,020	11,195,418	11,483,635	11,731,668
Obligations under repurchase agreements	665,307	748,881	814,494	880,203	1,376,763	804,300	201,271	-
Obligations to subscription receipt holders	-	75,755	64,180	64,488	63,141	70,118	67,520	63,269
Deferred tax liabilities	72,675	800,283	711,380	324,575	200,128	330,479	-	-
Funding facilities	1,239,704	232,018	230,821	230,386	-	-	-	-
Other liabilities	556,876	471,499	426,527	407,920	335,001	221,354	200,067	217,975
	48,610,002	37,988,456	37,323,207	35,112,132	34,206,436	32,553,789	30,540,716	29,622,758
Shareholders' equity:								
Preferred shares	181,411	70,424	70,424	70,607	70,607	71,195	72,001	72,194
Common shares	462,561	236,368	234,372	232,854	230,160	228,645	224,997	224,397
Contributed surplus	11,445	10,908	10,106	9,357	8,693	8,272	8,237	7,722
Retained earnings	1,870,100	1,839,561	1,773,658	1,727,169	1,650,757	1,578,128	1,513,118	1,449,715
Accumulated other comprehensive loss	9,438	4,392	5,991	(2,151)	(7,583)	(14,962)	(16,816)	(22,249)
	2,534,955	2,161,653	2,094,551	2,037,836	1,952,634	1,871,278	1,801,537	1,731,779
	51,144,957	40,150,109	39,417,758	37,149,968	36,159,070	34,425,067	32,342,253	31,354,537

**Table 3: Consolidated statements of income**

(\$000s, except share and per share amounts)	2022				2021				YTD	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2022	2021
Interest income:										
Loans – Personal	327,596	225,502	190,830	173,780	170,354	165,171	164,363	161,057	917,708	660,945
Loans – Commercial	218,428	172,579	133,540	115,746	110,762	107,203	103,169	101,258	640,293	422,392
Investments	10,754	3,377	3,351	3,855	3,491	4,223	3,824	2,899	21,337	14,437
Other	19,298	9,178	5,558	2,859	2,111	2,209	2,606	2,620	36,893	9,546
	576,076	410,636	333,279	296,240	286,718	278,806	273,962	267,834	1,616,231	1,107,320
Interest expense:										
Deposits	244,413	146,202	106,221	82,162	78,695	74,787	76,603	77,599	578,998	307,684
Securitization liabilities	93,163	64,567	53,741	49,290	51,096	52,269	55,278	55,892	260,761	214,535
Funding facilities	11,025	6,180	2,468	306	231	327	152	191	19,979	901
Others	9,150	7,436	4,192	2,310	744	571	90	186	23,088	1,591
	357,751	224,385	166,622	134,068	130,766	127,954	132,123	133,868	882,826	524,711
Net interest income	218,325	186,251	166,657	162,172	155,952	150,852	141,839	133,966	733,405	582,609
Non-interest income:										
Fees and other income	10,477	6,679	7,866	6,033	5,355	5,629	5,598	5,575	31,055	22,157
Net (loss) gain on loans and investments	(5,951)	(7,697)	(16,839)	4,798	8,343	4,569	4,907	(1,461)	(25,689)	16,358
Gains (losses) on securitization activities and income from securitization retained interests	11,856	10,499	6,445	14,615	2,213	1,050	6,430	12,090	43,415	21,783
	16,382	9,481	(2,528)	25,446	15,911	11,248	16,935	16,204	48,781	60,298
Revenue	234,707	195,732	164,129	187,618	171,863	162,100	158,774	150,170	782,186	642,907
Provision for credit losses (recoveries)	26,796	5,354	5,233	(125)	(1,420)	(3,500)	(1,982)	(772)	37,258	(7,674)
Revenue after provision for credit losses	207,911	190,378	158,896	187,743	173,283	165,600	160,756	150,942	744,928	650,581
Non-interest expenses:										
Compensation and benefits	64,999	41,767	40,067	36,772	34,166	33,430	32,396	28,973	183,605	128,965
Other	74,181	42,315	38,209	38,161	36,261	34,012	32,594	28,344	192,866	131,211
	139,180	84,082	78,276	74,933	70,427	67,442	64,990	57,317	376,471	260,176
Income before income taxes	68,731	106,296	80,620	112,810	102,856	98,158	95,766	93,625	368,457	390,405
Income taxes:										
Current	22,154	17,142	22,091	23,516	29,720	23,102	20,698	22,042	84,903	95,562
Deferred	758	11,575	(307)	1,347	(6,926)	2,583	4,267	2,389	13,373	2,313
	22,912	28,717	21,784	24,863	22,794	25,685	24,965	24,431	98,276	97,875
Net income	45,819	77,579	58,836	87,947	80,062	72,473	70,801	69,194	270,181	292,530
Dividends on preferred shares	2,305	1,086	1,086	1,089	1,089	1,099	1,111	1,114	5,566	4,413
Net income available to common shareholders	43,514	76,493	57,750	86,858	78,973	71,374	69,690	68,080	264,615	288,117
Common shares outstanding:										
Weighted average basic	36,354,160	34,162,438	34,132,726	34,085,536	34,048,160	33,974,960	33,925,158	33,836,080	34,688,502	33,946,749
Weighted average diluted	36,632,711	34,450,617	34,479,387	34,545,393	34,538,314	34,492,008	34,434,216	34,314,264	35,031,166	34,445,443
Earnings per share:										
Basic	1.20	2.24	1.69	2.55	2.32	2.10	2.05	2.01	7.63	8.49
Diluted	1.19	2.22	1.67	2.51	2.29	2.07	2.02	1.98	7.55	8.36

**Table 4: Net interest income and margin**

	2022											
	Q4			Q3			Q2			Q1		
(\$000s, except percentages)	Average Balance ⁽¹⁾	Average rate	Revenue/Expense	Average Balance ⁽¹⁾	Average rate	Revenue/Expense	Average Balance ⁽¹⁾	Average rate	Revenue/Expense	Average Balance ⁽¹⁾	Average rate	Revenue/Expense
<i>Revenues derived from:</i>												
Cash and debt securities	2,851,708	3.75%	26,925	1,506,881	3.07%	11,676	1,860,012	1.74%	8,074	1,782,923	1.27%	5,579
Equity securities	69,271	5.29%	923	74,882	4.66%	879	82,217	4.07%	835	107,185	4.29%	1,135
Alternative single-family mortgages	18,239,478	4.79%	220,015	16,347,348	4.34%	178,753	15,731,362	3.86%	151,449	14,862,723	3.76%	137,692
Prime single-family mortgages	9,791,019	2.49%	61,422	7,239,809	2.15%	39,271	7,412,303	1.86%	34,410	7,602,607	1.74%	32,660
Decumulation loans	860,039	5.79%	12,557	549,657	5.40%	7,478	427,368	4.67%	4,971	329,939	4.21%	3,428
Consumer lending	570,938	9.19%	13,225	-	-	-	-	-	-	-	-	-
Total Personal loans	29,461,474	4.14%	307,219	24,136,814	3.71%	225,502	23,571,033	3.25%	190,830	22,795,269	3.09%	173,780
Conventional commercial loans	7,740,333	8.04%	156,922	6,734,195	6.60%	112,022	6,240,134	5.35%	83,291	5,753,730	4.88%	69,175
Equipment leases	1,142,903	8.89%	25,624	920,795	9.27%	21,516	814,594	9.49%	19,278	730,638	10.16%	18,310
Insured multi-unit residential mortgages	5,071,626	2.71%	34,609	4,944,913	3.13%	39,041	4,606,319	2.70%	30,971	4,228,059	2.71%	28,261
Total Commercial loans	13,954,862	6.17%	217,155	12,599,903	5.43%	172,579	11,661,047	4.59%	133,540	10,712,427	4.38%	115,746
Average interest earning assets	46,337,315	4.73%	552,222	38,318,480	4.25%	410,636	37,174,309	3.60%	333,279	35,397,804	3.39%	296,240
<i>Expenses related to:</i>												
Deposits	28,706,869	3.15%	228,256	23,772,964	2.44%	146,202	22,739,126	1.87%	106,221	21,255,610	1.57%	82,162
Securitization liabilities	15,319,192	2.19%	84,689	12,721,965	2.01%	64,567	12,344,432	1.75%	53,741	11,915,319	1.68%	49,290
Other	1,813,408	4.49%	20,502	1,556,113	3.21%	12,603	1,482,795	1.55%	5,713	1,417,133	0.71%	1,702
Average interest bearing liabilities	45,839,469	2.89%	333,447	38,051,042	2.33%	223,372	36,566,353	1.82%	165,675	34,588,062	1.56%	133,154
Adjusted net interest income and margin⁽²⁾		1.87%	218,775		1.94%	187,264		1.81%	167,604		1.87%	163,086
Interest earned on the subscription receipt escrow account	77,344		2,220	-		-	-		-	-		-
Interest paid to subscription receipt-holders			654			(1,013)			(947)			(914)
Net fair value amortization- loans	(207,643)		21,714	-		-	-		-	-		-
Net fair value amortization- liabilities			(25,038)			-			-			-
Reported net interest income and margin	46,207,016	1.85%	218,325		1.93%	186,251		1.80%	166,657		1.86%	162,172

⁽¹⁾ Average balances are calculated based on the daily average balances outstanding during the period.⁽²⁾ See Non-GAAP financial measures and ratios section.

**Table 4: Net interest income and margin (continued)**

	2021											
	Q4			Q3			Q2			Q1		
(\$000s, except percentages)	Average Balance ⁽¹⁾	Average rate	Revenue/Expense	Average Balance ⁽¹⁾	Average rate	Revenue/Expense	Average Balance ⁽¹⁾	Average rate	Revenue/Expense	Average Balance ⁽¹⁾	Average rate	Revenue/Expense
<i>Revenues derived from:</i>												
Cash and debt securities	1,887,149	0.93%	4,418	1,794,586	0.97%	4,392	1,928,959	0.95%	4,563	1,854,469	0.92%	4,188
Equity securities	124,947	3.76%	1,184	165,146	4.90%	2,040	145,447	5.15%	1,867	130,107	4.15%	1,331
Alternative single family mortgages	13,866,755	3.80%	132,877	12,634,361	3.97%	126,293	11,577,888	4.32%	124,831	11,111,047	4.39%	120,350
Prime single family mortgages	7,791,455	1.77%	34,838	7,916,557	1.85%	36,932	8,015,913	1.91%	38,187	8,162,613	1.97%	39,745
Decumulation loans	257,179	4.07%	2,639	194,454	3.97%	1,946	138,505	3.90%	1,345	99,432	3.92%	962
Consumer lending	-	-	-	-	-	-	-	-	-	-	-	-
Total Personal loans	21,915,389	3.08%	170,354	20,745,372	3.16%	165,171	19,732,306	3.34%	164,363	19,373,092	3.37%	161,057
Conventional commercial loans	5,402,356	5.03%	68,531	5,111,839	5.09%	65,559	4,722,167	5.32%	62,632	4,716,811	5.38%	62,602
Equipment leases	693,809	9.86%	17,250	644,750	9.80%	15,926	598,241	10.18%	15,183	550,130	10.18%	13,808
Insured multi-unit residential mortgages	4,182,663	2.37%	24,981	4,207,371	2.43%	25,718	4,227,610	2.41%	25,354	4,000,317	2.52%	24,848
Total Commercial loans	10,278,828	4.28%	110,762	9,963,960	4.27%	107,203	9,548,018	4.33%	103,169	9,267,258	4.43%	101,258
Average interest earning assets	34,206,313	3.33%	286,718	32,669,064	3.39%	278,806	31,354,730	3.50%	273,962	30,624,926	3.55%	267,834
<i>Expenses related to:</i>												
Deposits	20,317,254	1.54%	78,695	18,969,500	1.56%	74,787	17,905,950	1.72%	76,603	16,733,535	1.88%	77,599
Securitization liabilities	12,100,428	1.68%	51,096	11,745,589	1.77%	52,269	11,527,869	1.92%	55,278	11,842,761	1.91%	55,892
Other	953,285	0.41%	975	709,098	0.50%	898	104,800	0.93%	242	188,645	0.81%	377
Average interest bearing liabilities	33,370,967	1.55%	130,766	31,424,187	1.62%	127,954	29,538,619	1.79%	132,123	28,764,941	1.89%	133,868
Adjusted net interest income and margin⁽²⁾		1.81%	155,952		1.83%	150,852		1.81%	141,839		1.77%	133,966
Reported net interest income and margin		1.81%	155,952		1.83%	150,852		1.81%	141,839		1.77%	133,966

⁽¹⁾ Average balances are calculated based on the daily average balances outstanding during the period.⁽²⁾ See Non-GAAP financial measures and ratios section.

**Table 4: Net interest income and margin (continued)**

	YTD					
	2022			2021		
	Average Balance ⁽¹⁾	Average rate	Revenue/Expense	Average Balance ⁽¹⁾	Average rate	Revenue/Expense
<i>Revenues derived from:</i>						
Cash and debt securities	2,000,381	2.61%	52,255	1,866,291	0.94%	17,561
Equity securities	83,389	4.52%	3,772	141,412	4.54%	6,422
Alternative single family mortgages	16,295,227	4.22%	687,909	12,297,513	4.10%	504,350
Prime single family mortgages	8,011,435	2.09%	167,762	7,971,634	1.88%	149,703
Decumulation loans	541,751	5.25%	28,434	172,393	4.00%	6,892
Consumer lending	142,734	9.27%	13,225	-	-	-
Total Personal loans	24,991,147	3.59%	897,330	20,441,540	3.23%	660,945
Conventional commercial loans	6,617,098	6.56%	433,940	4,988,293	5.20%	259,325
Equipment leases	902,233	9.39%	84,728	621,733	10.00%	62,167
Insured Multi-unit residential mortgages	4,712,730	2.55%	120,353	4,154,490	2.43%	100,900
Total Commercial loans	12,232,061	5.22%	639,021	9,764,516	4.33%	422,392
Average interest earning assets	39,306,978	4.05%	1,592,378	32,213,759	3.44%	1,107,320
<i>Expenses related to:</i>						
Deposits	24,118,643	2.33%	562,843	18,481,560	1.66%	307,684
Securitization liabilities	13,075,227	1.93%	252,286	11,804,162	1.82%	214,535
Other	1,567,362	2.59%	40,520	488,957	0.51%	2,492
Average interest bearing liabilities	38,761,232	2.21%	855,649	30,774,679	1.71%	524,711
Adjusted net interest income and margin ⁽²⁾		1.87%	736,729		1.81%	582,609
Interest earned on the subscription receipt escrow account	154,079		2,220	-		-
Interest paid to subscription receipt-holders			(2,220)			-
Net fair value amortization- loans	(69,215)		21,714	-		-
Net fair value amortization- liabilities			(25,038)			-
Reported net interest income and margin	39,391,842	1.86%	733,405		1.81%	582,609

⁽¹⁾ Average balances are calculated based on the daily average balances outstanding during the period.⁽²⁾ See Non-GAAP financial measures and ratios section.

**Table 5: Non-interest expenses and efficiency ratio**

(\$000s, except percentages and FTE)	2022				2021				YTD	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2022	2021
Compensation and benefits	64,999	41,767	40,067	36,772	34,166	33,430	32,396	28,973	183,605	128,965
Technology and system costs	23,969	11,572	11,250	11,950	11,557	11,544	10,292	9,917	58,741	43,310
Regulatory, legal and professional fees	11,303	11,570	8,492	10,085	6,383	5,646	5,599	4,531	41,450	22,159
Product costs	14,943	8,618	8,090	7,211	7,212	7,032	6,785	6,178	38,862	27,207
Marketing and corporate expenses	20,146	6,902	6,564	5,065	7,178	5,792	5,954	3,933	38,677	22,857
Premises	3,820	3,653	3,813	3,850	3,931	3,998	3,964	3,785	15,136	15,678
Total non-interest expenses - reported	139,180	84,082	78,276	74,933	70,427	67,442	64,990	57,317	376,471	260,176
Less: integration related costs	(36,921)	(5,179)	(2,709)	(5,133)	(725)	-	-	-	(49,942)	(725)
Total non-interest expenses - adjusted	102,259	78,903	75,567	69,800	69,702	67,442	64,990	57,317	326,529	259,451
Efficiency ratio - reported	59.3%	43.0%	47.7%	39.9%	41.0%	41.6%	40.9%	38.2%	48.1%	40.5%
Efficiency ratio - adjusted ⁽¹⁾	43.5%	40.1%	45.8%	37.0%	40.6%	41.6%	40.9%	38.2%	41.6%	40.4%
Full-time employee (FTE) – period average	1,635	1,373	1,295	1,191	1,121	1,068	1,005	948	1,386	1,036

⁽¹⁾ See Non-GAAP financial measures and ratios section.

**Table 6: Average balance sheet information⁽¹⁾**

(\$000s)	2022				2021			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Assets								
Cash and cash equivalents	525,718	398,120	765,963	821,431	910,976	644,388	687,362	653,972
Restricted cash	668,525	569,508	552,648	443,528	488,461	507,107	550,536	500,603
Securities purchased under reverse repurchase agreements	337,720	385,020	167,503	205,863	287,509	200,006	112,513	200,060
Investments	1,613,407	1,109,114	1,171,394	1,120,923	960,840	869,592	750,802	593,933
Loans – Personal	28,158,496	24,249,633	23,689,488	22,878,985	21,952,479	20,823,336	19,824,494	19,458,858
Loans – Commercial	13,576,278	12,437,054	11,541,125	10,657,146	10,242,454	9,934,588	9,495,412	9,190,629
Securitization retained interests	320,166	245,940	220,052	213,216	204,563	203,194	193,887	184,996
Other assets	481,731	345,427	338,301	264,049	230,991	191,988	181,258	189,013
	45,682,041	39,739,816	38,446,474	36,605,141	35,278,273	33,374,199	31,796,264	30,972,064
Liabilities and Shareholders' Equity								
Liabilities:								
Deposits	27,716,569	23,961,807	22,946,697	21,519,411	20,477,756	19,184,441	18,070,910	16,967,484
Securitization liabilities	13,267,215	11,435,783	11,318,630	11,209,242	11,397,001	11,342,854	11,619,090	11,868,578
Obligations under repurchase agreements	716,273	786,466	872,770	1,199,223	887,745	592,360	50,318	172,563
Obligations to subscription receipt holders	116,123	67,436	64,533	63,782	67,901	68,627	64,646	61,635
Deferred tax liabilities	99,231	688,431	493,330	201,965	233,158	129,069	-	-
Funding facilities	868,288	231,361	230,574	57,597	-	-	-	-
Other liabilities	541,783	439,244	451,607	357,848	300,404	221,637	223,106	211,048
	43,325,482	37,610,528	36,378,141	34,609,068	33,363,965	31,538,988	30,028,070	29,281,308
Shareholders' equity:								
Preferred shares	125,918	70,424	70,508	70,607	70,821	71,499	72,056	72,312
Common shares	348,726	234,910	233,243	230,973	229,395	226,488	224,669	221,027
Contributed surplus	11,247	10,510	9,743	9,001	8,536	8,405	8,010	8,092
Retained earnings	1,864,715	1,810,052	1,753,392	1,691,548	1,614,035	1,546,012	1,483,101	1,419,952
Accumulated other comprehensive loss	5,953	3,392	1,447	(6,056)	(8,479)	(17,193)	(19,642)	(30,627)
	2,356,559	2,129,288	2,068,333	1,996,073	1,914,308	1,835,211	1,768,194	1,690,756
	45,682,041	39,739,816	38,446,474	36,605,141	35,278,273	33,374,199	31,796,264	30,972,064

⁽¹⁾ Average balance is calculated based on opening and closing month-end balances outstanding during the period.

**Table 7: Loans under management – by lending business⁽¹⁾**

(\$000s)	2022				2021			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Insured								
Personal	11,249,787	7,942,977	8,113,893	8,369,594	8,591,090	8,813,753	8,965,413	9,205,442
Commercial	6,356,334	5,077,883	5,254,149	4,561,886	4,416,171	4,383,393	4,384,186	4,225,243
Total loan principal outstanding	17,606,121	13,020,860	13,368,042	12,931,480	13,007,261	13,197,146	13,349,599	13,430,685
Total loan principal outstanding percentage	38%	36%	37%	38%	40%	42%	45%	47%
Uninsured								
Personal	20,792,906	16,274,744	15,891,513	14,835,047	13,711,450	12,476,189	11,134,520	10,170,497
Commercial	8,185,062	7,376,146	6,883,048	6,354,456	6,083,529	5,700,411	5,303,549	5,185,544
Total loan principal outstanding	28,977,968	23,650,890	22,774,561	21,189,503	19,794,979	18,176,600	16,438,069	15,356,041
Total loan principal outstanding percentage	62%	64%	63%	62%	60%	58%	55%	53%
Total loan principal outstanding – on Balance Sheet	46,584,089	36,671,750	36,142,603	34,120,983	32,802,240	31,373,746	29,787,668	28,786,726
Derecognized								
Commercial	10,424,114	7,181,301	6,349,413	6,272,342	5,860,830	5,746,788	5,585,644	5,386,980
Total loan principal outstanding – off Balance Sheet	10,424,114	7,181,301	6,349,413	6,272,342	5,860,830	5,746,788	5,585,644	5,386,980
Loans under management	57,008,203	43,853,051	42,492,016	40,393,325	38,663,070	37,120,534	35,373,312	34,173,706
Personal								
Alternative single family mortgages	19,227,589	16,492,710	16,264,259	15,399,287	14,392,904	13,262,144	12,058,136	11,257,582
Prime single family mortgages	10,971,498	7,131,381	7,246,522	7,441,873	7,613,131	7,811,329	7,877,093	8,003,269
Decumulation loans	951,950	593,630	494,625	363,481	296,505	216,469	164,704	115,088
Consumer lending ⁽²⁾	891,656	-	-	-	-	-	-	-
Total	32,042,693	24,217,721	24,005,406	23,204,641	22,302,540	21,289,942	20,099,933	19,375,939
Commercial								
Mortgages – to Corporates	2,971,525	2,814,127	2,611,121	2,446,158	2,326,676	2,285,164	2,066,778	2,293,220
Mortgages – to Small Business	1,327,917	1,318,727	1,228,665	1,154,573	1,086,826	1,043,089	1,011,089	966,317
Equipment leases	1,262,584	965,155	902,054	772,868	732,682	680,642	643,095	589,456
Insured Multi-unit residential mortgages	15,763,160	11,627,968	11,101,204	10,434,993	9,952,598	9,863,606	9,723,069	9,453,122
Specialized financing loans	1,069,963	750,322	738,675	714,856	645,588	506,268	357,257	256,760
Construction loans	2,570,361	2,159,031	1,904,891	1,665,236	1,616,160	1,451,823	1,472,091	1,238,892
Total	24,965,510	19,635,330	18,486,610	17,188,684	16,360,530	15,830,592	15,273,379	14,797,767
Loans under management	57,008,203	43,853,051	42,492,016	40,393,325	38,663,070	37,120,534	35,373,312	34,173,706

⁽¹⁾ The numbers in this table are reported on consolidated basis, including Concentra, prior to acquisition-related fair value adjustments that are captured in balance sheet measures.⁽²⁾ A sub-portfolio of consumer lending carries a limited financial guarantee backed by a cash reserve account held on deposit with EQB's subsidiary, Concentra Bank, reducing the credit risk exposure. As at December 31, 2022, approximately 94.3% of the consumer term loans portfolio is covered by the limited financial guarantee.

**Table 8: Deposit principal⁽¹⁾**

(\$000s)	2022				2021			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Brokered deposits								
Term	15,653,371	12,511,263	11,869,556	11,066,252	10,370,958	9,941,469	9,620,916	9,395,250
Demand	707,327	850,770	918,097	954,830	1,004,691	902,515	675,354	647,418
	16,360,698	13,362,033	12,787,653	12,021,082	11,375,649	10,843,984	10,296,270	10,042,668
EQ Bank deposits								
Term	3,729,785	3,055,028	2,306,170	2,486,567	1,525,299	880,053	1,721,093	590,795
Demand	4,193,476	4,506,817	5,281,371	4,774,100	5,442,811	6,033,917	4,809,769	5,206,856
	7,923,261	7,561,845	7,587,541	7,260,667	6,968,110	6,913,970	6,530,862	5,797,651
Credit union deposits								
Term	2,016,627	-	-	-	-	-	-	-
Demand	369,851	-	-	-	-	-	-	-
	2,386,478	-	-	-	-	-	-	-
Corporate and institution deposits	450,907	-	-	-	-	-	-	-
Strategic partnerships	505,836	357,315	379,096	389,713	396,866	429,024	532,451	533,631
Deposit notes	1,961,029	1,715,494	1,922,576	1,935,380	1,451,940	1,052,951	1,053,688	1,052,866
Covered bonds	1,242,608	827,784	856,340	473,486	502,058	518,196	-	-
Total deposit principal	30,830,817	23,824,471	23,533,206	22,080,328	20,694,623	19,758,125	18,413,271	17,426,816

⁽¹⁾ The numbers in this table are reported on consolidated basis, including Concentra, prior to acquisition-related fair value adjustments that are captured in balance sheet measures.



Table 9: Impaired loans – by lending business

(\$000s, except percentages)	2022				2021			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Gross impaired loan assets								
Personal	52,151	22,965	17,016	17,960	21,352	25,803	34,557	46,752
Commercial excluding equipment financing	64,472	45,627	29,785	38,602	49,121	25,900	66,530	34,355
Equipment financing	21,890	19,283	20,927	20,650	20,495	22,908	23,593	27,532
Total	138,513	87,875	67,728	77,212	90,968	74,611	124,680	108,639
Net impaired loan assets								
Personal	49,154	22,323	16,482	17,560	20,720	25,129	33,574	45,230
Commercial excluding equipment financing	62,170	43,514	28,434	37,030	47,835	24,934	65,963	34,104
Equipment financing	20,338	18,505	19,857	19,904	19,825	21,899	22,594	25,937
Total	131,662	84,342	64,773	74,494	88,380	71,962	122,131	105,271
Net impaired loan assets as a % of portfolio loan assets								
Personal	0.15%	0.09%	0.07%	0.08%	0.09%	0.12%	0.17%	0.23%
Commercial excluding equipment financing	0.47%	0.38%	0.25%	0.36%	0.49%	0.26%	0.73%	0.39%
Equipment financing	1.62%	1.92%	2.20%	2.58%	2.71%	3.22%	3.51%	4.40%
Total	0.28%	0.23%	0.18%	0.22%	0.27%	0.23%	0.41%	0.36%

**Table 10: Provision for credit losses (PCL) – by lending business**

(\$000s, except percentages)	2022				2021				YTD	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2022	2021
Stage 1										
Personal excluding consumer lending	6,811	534	336	(1,666)	(2,461)	(1,782)	(2,064)	(420)	6,015	(6,727)
Consumer lending	3,969	-	-	-	-	-	-	-	3,969	-
Commercial excluding equipment financing	(677)	(2,342)	(144)	1,165	(2,085)	(2,188)	984	1,046	(1,998)	(2,243)
Equipment financing	1,602	594	1,157	662	1,282	492	(666)	(85)	4,015	1,023
Total	11,705	(1,214)	1,349	161	(3,264)	(3,478)	(1,746)	541	12,001	(7,947)
Stage 2										
Personal excluding consumer lending	2,211	1,256	966	370	1,658	(348)	(1,268)	10	4,803	52
Consumer lending	1,755	-	-	-	-	-	-	-	1,755	-
Commercial excluding equipment financing	7,712	1,714	763	(1,173)	(159)	683	(1,526)	(2,473)	9,016	(3,475)
Equipment financing	1,142	1,217	469	(581)	(1,367)	(1,609)	(754)	(1,172)	2,247	(4,902)
Total	12,820	4,187	2,198	(1,384)	132	(1,274)	(3,548)	(3,635)	17,821	(8,325)
Stage 3										
Personal excluding consumer lending	878	112	116	(198)	99	(291)	(172)	59	908	(305)
Consumer lending	(304)	-	-	-	-	-	-	-	(304)	-
Commercial excluding equipment financing	(1,063)	760	343	281	261	400	316	(26)	321	951
Equipment financing	2,760	1,509	1,227	1,015	1,352	1,143	3,168	2,289	6,511	7,952
Total	2,271	2,381	1,686	1,098	1,712	1,252	3,312	2,322	7,436	8,598
Total PCL										
Personal excluding consumer lending	9,900	1,902	1,418	(1,494)	(704)	(2,421)	(3,504)	(351)	11,726	(6,980)
Consumer lending	5,420	-	-	-	-	-	-	-	5,420	-
Commercial excluding equipment financing	5,972	132	962	273	(1,983)	(1,105)	(226)	(1,453)	7,339	(4,767)
Equipment financing	5,504	3,320	2,853	1,096	1,267	26	1,748	1,032	12,773	4,073
Total	26,796	5,354	5,233	(125)	(1,420)	(3,500)	(1,982)	(772)	37,258	(7,674)
PCL – rate										
Personal excluding consumer lending	0.23%	0.03%	0.02%	(0.03%)	(0.01%)	(0.05%)	(0.07%)	(0.01%)	0.28%	(0.03%)
Consumer lending	7.29%	-	-	-	-	-	-	-	7.29%	-
Commercial excluding equipment financing	0.28%	0.005%	0.04%	0.01%	(0.08%)	(0.03%)	(0.01%)	(0.07%)	0.29%	(0.05%)
Equipment financing	2.10%	1.42%	1.36%	0.58%	0.72%	0.02%	1.13%	0.72%	1.64%	0.63%
Total	0.35%	0.06%	0.06%	(0.001%)	(0.02%)	(0.05%)	(0.03%)	(0.01%)	0.33%	(0.03%)



Table 11: Allowance for credit losses continuity⁽¹⁾

(\$000s, except percentages)	2022				2021				YTD	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2022	2021
Stage 1 & 2 allowances										
Balance, beginning of period	51,658	48,685	45,138	46,361	49,493	54,245	59,539	62,633	46,361	62,633
Provision for credit losses:										
Transfer from Stage 3	214	457	189	696	544	583	779	851	1,556	2,757
Transfer to Stage 3	(268)	(289)	(213)	(288)	(159)	(170)	(235)	(420)	(1,058)	(984)
Re-measurement ⁽²⁾	4,445	416	727	(3,300)	(5,203)	(6,793)	(6,907)	(4,328)	2,288	(23,231)
Originations	3,469	4,273	5,146	3,760	2,084	2,032	1,765	1,624	16,648	7,505
Discharges	(2,129)	(1,884)	(2,302)	(2,091)	(398)	(404)	(696)	(821)	(8,406)	(2,319)
Loans acquired from business combination	32,542	-	-	-	-	-	-	-	32,542	-
Balance, end of period	89,931	51,658	48,685	45,138	46,361	49,493	54,245	59,539	89,931	46,361
Stage 3 allowance										
Balance, beginning of period	3,533	2,955	2,718	2,588	2,649	2,549	3,368	3,544	2,588	3,544
Provision for credit losses:										
Transfer to Stage 1	(68)	(222)	(101)	(617)	(452)	(493)	(510)	(528)	(1,008)	(1,983)
Transfer to Stage 2	(146)	(235)	(88)	(79)	(92)	(90)	(269)	(323)	(548)	(774)
Transfer from Stage 1	21	74	19	13	13	8	20	19	127	60
Transfer from Stage 2	247	215	194	275	146	162	215	401	931	924
Re-measurement ⁽²⁾	2,366	2,549	1,662	1,506	2,097	1,665	3,856	2,753	8,083	10,371
Loans acquired from business combination	4,117	-	-	-	-	-	-	-	4,117	-
Write-offs	(3,217)	(1,803)	(902)	(939)	(1,691)	(1,132)	(3,764)	(2,286)	(6,861)	(8,873)
Realized losses	(20)	(19)	(573)	(69)	(191)	(30)	(374)	(223)	(681)	(818)
Recoveries	18	19	26	40	109	10	7	11	103	137
Balance, end of period	6,851	3,533	2,955	2,718	2,588	2,649	2,549	3,368	6,851	2,588
Total allowance										
Balance, beginning of period	55,191	51,640	47,856	48,949	52,142	56,794	62,907	66,177	48,949	66,177
Provision for credit losses:										
Re-measurement ⁽²⁾	6,811	2,965	2,389	(1,794)	(3,106)	(5,128)	(3,051)	(1,575)	10,371	(12,860)
Originations	3,469	4,273	5,146	3,760	2,084	2,032	1,765	1,624	16,648	7,505
Discharges	(2,129)	(1,884)	(2,302)	(2,091)	(398)	(404)	(696)	(821)	(8,406)	(2,319)
Loans acquired from business combination	36,659	-	-	-	-	-	-	-	36,659	-
Write-offs	(3,217)	(1,803)	(902)	(939)	(1,691)	(1,132)	(3,764)	(2,286)	(6,861)	(8,873)
Realized losses	(20)	(19)	(573)	(69)	(191)	(30)	(374)	(223)	(681)	(818)
Recoveries	18	19	26	40	109	10	7	11	103	137
Balance, end of period	96,782	55,191	51,640	47,856	48,949	52,142	56,794	62,907	96,782	48,949

⁽¹⁾ The allowance for credit losses as at December 31, 2022 includes allowance on loan commitments amounting to \$1.5 million.

⁽²⁾ Includes movement as a result of significant changes in credit risk, changes in credit risk that did not result in a transfer between stages and changes in model inputs and assumptions.

**Table 12: Allowance for credit losses – by lending business**

(\$000s, except percentages)	2022				2021			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Stage 1								
Personal excluding consumer lending	12,517	5,705	5,171	4,835	6,501	8,962	10,744	12,808
Consumer lending	15,786	-	-	-	-	-	-	-
Commercial excluding equipment financing	14,999	15,716	18,058	18,202	17,037	19,122	21,310	20,326
Equipment financing	8,431	6,788	6,194	5,037	4,375	3,093	2,601	3,267
Total	51,733	28,209	29,423	28,074	27,913	31,177	34,655	36,401
Stage 2								
Personal excluding consumer lending	9,749	7,537	6,281	5,315	4,945	3,287	3,635	4,903
Consumer lending	3,683	-	-	-	-	-	-	-
Commercial excluding equipment financing	11,448	3,821	2,107	1,344	2,517	2,676	1,993	3,519
Equipment financing	13,318	12,091	10,874	10,405	10,986	12,353	13,962	14,716
Total	38,198	23,449	19,262	17,064	18,448	18,316	19,590	23,138
Stage 3								
Personal excluding consumer lending	2,242	642	534	400	632	674	983	1,522
Consumer lending	755	-	-	-	-	-	-	-
Commercial excluding equipment financing	2,302	2,113	1,351	1,572	1,286	966	567	251
Equipment financing	1,552	778	1,070	746	670	1,009	999	1,595
Total	6,851	3,533	2,955	2,718	2,588	2,649	2,549	3,368
Total allowance for credit losses								
Personal excluding consumer lending	24,508	13,884	11,986	10,550	12,078	12,923	15,362	19,233
Consumer lending	20,224	-	-	-	-	-	-	-
Consumer lending - cash reserve	(14,089)	-	-	-	-	-	-	-
Commercial excluding equipment financing	28,749	21,650	21,516	21,118	20,840	22,764	23,870	24,096
Equipment financing	23,301	19,657	18,138	16,188	16,031	16,455	17,562	19,578
Total - net of cash reserves⁽¹⁾	82,693	55,191	51,640	47,856	48,949	52,142	56,794	62,907
Total gross allowance	96,782	55,191	51,640	47,856	48,949	52,142	56,794	62,907
Allowance for credit losses as a % of portfolio loan assets								
Personal excluding consumer lending	0.08%	0.06%	0.05%	0.05%	0.05%	0.06%	0.08%	0.10%
Consumer lending - net of cash reserve	0.70%	-	-	-	-	-	-	-
Commercial excluding equipment financing	0.22%	0.19%	0.19%	0.21%	0.21%	0.24%	0.26%	0.27%
Equipment financing	1.86%	2.04%	2.01%	2.09%	2.19%	2.42%	2.73%	3.32%
Total allowance - net of cash reserves	0.18%	0.15%	0.14%	0.14%	0.15%	0.17%	0.19%	0.22%

⁽¹⁾ As at December 31, 2022, the consumer lending portfolio is backed by a cash reserve of \$14.1 million held for a limited financial guarantee provided by a third party. Allowance amounts are shown net of these cash reserves.

**Table 13: Loan principal outstanding - by province⁽¹⁾⁽²⁾**

	2022								2021							
	Q4		Q3		Q2		Q1		Q4		Q3		Q2		Q1	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Personal																
Ontario	19,160,049	41%	14,873,588	41%	14,748,869	41%	14,227,522	42%	13,676,683	42%	12,972,888	41%	12,186,781	41%	11,691,426	41%
Alberta	4,879,324	10%	3,448,027	9%	3,427,735	9%	3,375,888	10%	3,299,064	10%	3,220,772	10%	3,063,835	10%	2,931,749	10%
British Columbia	4,127,188	9%	3,027,547	8%	2,980,893	8%	2,854,658	8%	2,645,671	8%	2,480,972	8%	2,318,217	8%	2,246,671	8%
Quebec	2,096,974	5%	1,752,315	5%	1,717,446	5%	1,609,800	5%	1,533,727	5%	1,459,289	5%	1,383,089	5%	1,348,600	5%
Manitoba	123,632	0%	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Saskatchewan	543,036	1%	309,867	1%	312,250	1%	319,708	1%	323,677	1%	329,373	1%	327,397	1%	331,771	1%
Other Provinces	1,112,490	2%	806,377	2%	818,213	2%	817,065	2%	823,718	3%	826,648	3%	820,614	3%	825,722	3%
	32,042,693	69%	24,217,721	66%	24,005,406	66%	23,204,641	68%	22,302,540	68%	21,289,942	68%	20,099,933	67%	19,375,939	67%
Commercial																
Ontario	7,601,354	16%	6,584,470	18%	6,349,838	18%	5,871,062	17%	5,494,279	17%	5,187,314	17%	4,963,294	17%	4,760,585	17%
Alberta	1,696,509	4%	1,349,136	4%	1,362,212	4%	1,178,072	3%	1,112,541	3%	1,168,696	4%	1,168,129	4%	1,219,276	4%
British Columbia	1,531,211	3%	1,366,464	4%	1,328,549	4%	1,139,090	3%	1,187,823	4%	1,155,423	4%	1,046,372	4%	1,046,581	4%
Quebec	2,579,798	6%	2,356,352	6%	2,242,041	6%	1,910,623	6%	1,909,268	6%	1,885,565	6%	1,826,401	6%	1,778,181	6%
Manitoba	30,353	0%	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Saskatchewan	295,494	1%	152,946	0%	163,219	0%	140,960	0%	126,085	0%	115,909	0%	115,860	0%	92,013	0%
Other Provinces	806,677	2%	644,661	2%	691,338	2%	676,535	2%	669,704	2%	570,897	2%	567,679	2%	514,151	2%
	14,541,396	31%	12,454,029	34%	12,137,197	34%	10,916,342	32%	10,499,700	32%	10,083,804	32%	9,687,735	33%	9,410,787	33%
Total loan principal																
Ontario	26,761,403	57%	21,458,058	59%	21,098,707	58%	20,098,584	59%	19,170,962	58%	18,160,202	58%	17,150,075	58%	16,452,011	57%
Alberta	6,575,833	14%	4,797,163	13%	4,789,947	13%	4,553,960	13%	4,411,605	13%	4,389,468	14%	4,231,964	14%	4,151,025	14%
British Columbia	5,658,399	12%	4,394,011	12%	4,309,442	12%	3,993,748	12%	3,833,494	12%	3,636,395	12%	3,364,589	11%	3,293,252	11%
Quebec	4,676,772	10%	4,108,667	11%	3,959,487	11%	3,520,423	10%	3,442,995	10%	3,344,854	11%	3,209,490	11%	3,126,781	11%
Manitoba	153,985	0%	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Saskatchewan	838,530	2%	462,813	1%	475,469	1%	460,668	1%	449,762	1%	445,282	1%	443,257	1%	423,784	1%
Other Provinces	1,919,167	4%	1,451,038	4%	1,509,551	4%	1,493,600	4%	1,493,422	5%	1,397,545	4%	1,388,293	5%	1,339,873	5%
Total loan principal	46,584,089	100%	36,671,750	100%	36,142,603	100%	34,120,983	100%	32,802,240	100%	31,373,746	100%	29,787,668	100%	28,786,726	100%

⁽¹⁾ Geographic location based on the address of the property mortgaged or the address of leasee.⁽²⁾ The numbers in this table are reported on consolidated basis, including Concentra, acquisition-related fair value adjustments that are captured in balance sheet measures.

**Table 14: Residential mortgage and HELOC principal outstanding - by province**⁽¹⁾⁽²⁾⁽⁵⁾

(\$000s except percentages)	Insured Residential mortgages ⁽³⁾		Uninsured Residential Mortgages				Total	
	Total	%	Mortgages		HELOC ⁽⁴⁾			
			Total	%	Total	%		
	Q4 2022							
Ontario	4,594,343	15%	13,606,538	45%	635,426	68%	14,241,964	46%
Alberta	3,445,174	11%	1,278,045	4%	33,701	4%	1,311,746	4%
British Columbia	1,351,332	4%	2,452,501	8%	233,948	25%	2,686,449	9%
Manitoba	316,185	1%	81,592	0%	2,468	0%	84,060	0%
Saskatchewan	435,978	1%	73,458	0%	5,103	1%	78,561	0%
Other Provinces	1,106,435	4%	1,380,278	5%	30,289	3%	1,410,567	5%
Total	11,249,447	37%	18,872,412	63%	940,935	100%	19,813,347	64%
	Q4 2021							
Ontario	3,719,782	17%	9,702,771	44%	223,346	74%	9,926,117	45%
Alberta	2,354,379	11%	935,897	4%	7,425	2%	943,322	4%
British Columbia	1,013,495	5%	1,563,488	7%	61,760	20%	1,625,248	7%
Manitoba	247,034	1%	55,364	0%	448	0%	55,812	0%
Saskatchewan	269,922	1%	47,918	0%	830	0%	48,748	0%
Other Provinces	986,477	4%	1,053,819	5%	9,241	3%	1,063,060	5%
Total	8,591,089	39%	13,359,257	61%	303,050	100%	13,662,307	61%

⁽¹⁾ Geographic location based on the address of the property mortgaged.

⁽²⁾ This table was prepared based on the disclosure requirements outlined in OSFI's Guideline B-20. For the purpose of this guideline, all reverse mortgages secured by residential property are considered to be HELC

⁽³⁾ Insured by either CMHC, Sagen or Canada Guaranty.

⁽⁴⁾ HELOC, Standalone HELOC (SHELOC), and Reverse Mortgage are collectively referred to as "HELOC" in this Report wherever applicable.

⁽⁵⁾ The numbers in this table are reported on consolidated basis, including Concentra, prior to acquisition-related fair value adjustments that are captured in balance sheet measures.

**Table 15: Residential mortgage principal outstanding – by remaining amortization⁽¹⁾⁽²⁾**

(\$000s except percentages)	<=20 years	>20 to <=25 years	>25 to <=30 years	>30 to <=35 years ⁽³⁾	>35 years	Total
Q4 2022						
Total residential mortgages	5,728,525 19.02%	7,740,771 25.70%	16,630,828 55.21%	21,113 0.07%	622 0.00%	30,121,859 100.00%
Q3 2022						
Total residential mortgages	3,619,129 15.37%	5,908,676 25.09%	14,021,231 59.53%	1,939 0.01%	481 0.00%	23,551,456 100.00%
Q4 2021						
Total residential mortgages	3,547,327 16.16%	6,249,032 28.47%	12,149,388 55.35%	4,256 0.02%	343 0.00%	21,950,346 100.00%

⁽¹⁾ The residential mortgage balances do not include HELOC (HELOC, SHELOC and Reverse Mortgage) amount.

⁽²⁾ The numbers in this table are reported on consolidated basis, including Concentra, prior to acquisition-related fair value adjustments that are captured in balance sheet measures.

⁽³⁾ The Q4 2022 increase in this bucket mainly resulted from Concentra Bank's residential mortgages that were originated prior to 2019 with amortization term up to 35 years.



Table 16: Uninsured average loan-to-value of newly originated and newly acquired⁽¹⁾

	2022								2021							
	Q4		Q3		Q2		Q1		Q4		Q3		Q2		Q1	
	Residential mortgages	HELOC ⁽²⁾	Residential mortgages	HELOC ⁽²⁾	Residential mortgages	HELOC ⁽²⁾	Residential mortgages	HELOC ⁽²⁾	Residential mortgages	HELOC ⁽²⁾	Residential mortgages	HELOC ⁽²⁾	Residential mortgages	HELOC ⁽²⁾	Residential mortgages	HELOC ⁽²⁾
Ontario	71%	38%	72%	40%	72%	41%	71%	39%	71%	42%	72%	40%	71%	40%	71%	37%
Alberta	73%	32%	72%	38%	73%	29%	73%	38%	73%	38%	72%	27%	72%	23%	71%	26%
British Columbia	71%	38%	71%	44%	69%	42%	70%	39%	70%	41%	70%	38%	72%	35%	71%	38%
Manitoba	76%	0%	73%	12%	71%	1%	77%	7%	72%	6%	76%	0%	77%	2%	76%	0%
Saskatchewan	69%	0%	68%	4%	68%	3%	69%	0%	70%	5%	67%	2%	73%	1%	66%	0%
Other Provinces	70%	43%	69%	47%	71%	43%	71%	40%	70%	39%	72%	48%	72%	45%	72%	26%
Total Canada	71%	38%	71%	42%	71%	41%	71%	39%	71%	41%	72%	40%	72%	39%	71%	37%

⁽¹⁾ Geographic location based on the address of the property mortgaged.

⁽²⁾ HELOC includes HELOC, SHELOC, and Equitable Bank Reverse Mortgage.

The loan-to-value (LTV) of HELOC represents the authorized amount as a percentage of the original property value at the time of origination.

In the case of non-standalone HELOCs, there are mortgages associated with most of these properties, but the aggregate LTVs are not presented on this chart. Aggregate LTVs do not exceed 80%.

For SHELOCs, there are no mortgages associated to these properties.



Table 17: Average loan-to-value of existing uninsured residential mortgages⁽¹⁾⁽²⁾⁽³⁾⁽⁴⁾

	2022				2021			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Ontario	66%	63%	56%	58%	60%	58%	57%	60%
Alberta	63%	61%	62%	63%	63%	63%	63%	65%
British Columbia	66%	64%	58%	61%	62%	61%	60%	62%
Manitoba	65%	61%	57%	58%	59%	58%	59%	62%
Saskatchewan	56%	52%	48%	50%	52%	51%	51%	53%
Other Provinces	66%	63%	58%	60%	62%	60%	59%	61%
Total Canada	65%	63%	57%	58%	60%	59%	58%	61%

⁽¹⁾ Geographic location based on the address of the property mortgaged.

⁽²⁾ Based on property values estimated using the Teranet National Bank House Price Indices (as of December 31, 2022), adjusting for EQB's unique portfolio by using sub-indices corresponding to the 11 cities in Teranet-National Bank National Composite 11 to estimate property values loan by loan. The index is based on actual transaction dates and prices, which EQB believes to be most accurate and representative; however, may lag other indices leveraging data tied to date of sale.

⁽³⁾ The LTV of our HELOC (HELOC, SHELOC and Equitable Bank Reverse Mortgage) products is not included in this chart.

⁽⁴⁾ Equitable has arrangements with other lenders to participate in its single family residential loans in certain circumstances, namely if Equitable wants to cap the value of its own exposure to stay within the boundaries of its risk appetite while still meeting a borrower's needs. The arrangements, which have been entered into in the normal course of business at arm's length and on market terms, are structured such that the other lenders' participation would always bear the first loss on the mortgage. The loan-to-value ratios above therefore do not take into account the other lenders' participation in order to reflect both the substance and legal form of Equitable's exposure. Equitable underwrites the loans based on the total value of its own advance and the other lender's participation to ensure that the borrower is able to service the aggregate amount of the loan. Other lenders' participation in Equitable's single family residential loans was \$27.9 million at December 31, 2022 (September 30, 2022 - \$29.5 million, December 31, 2021 - \$37.2 million).



Table 18: Alternative single family - weighted average beacon score by LTV⁽¹⁾⁽²⁾

	2022				2021			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
<50% LTV	723	724	723	719	720	722	722	720
50% - 64.99% LTV	712	713	712	712	709	708	708	708
65% - 69.99% LTV	706	708	707	704	704	702	702	701
70% - 75% LTV	706	711	710	707	703	704	704	702
>75% LTV	717	720	717	711	708	707	706	705
Total	713	715	713	710	707	707	707	705

⁽¹⁾ The beacon scores reported here represent the combination of current weighted average beacon score of Equitable Bank's insured and uninsured mortgage portfolio within its Alternative Single Family Lending Business and the original weighted average beacon score of Concentra Bank's Alternative single family portfolio.

⁽²⁾ LTVs are based on property values at origination.



Table 19: Modified Capital Disclosure Template – Equitable Bank

(\$000s, except percentages)	2022				2021			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Common Equity Tier 1 capital: instruments and reserves								
1 Directly issued qualifying common share capital (and equivalent for non-joint stock companies) plus related stock surplus	941,315	368,738	365,017	288,212	227,259	226,604	216,652	216,541
2 Retained earnings	1,856,084	1,838,792	1,772,898	1,727,721	1,649,890	1,577,018	1,521,110	1,456,957
3 Accumulated other comprehensive income (and other reserves)	(33,759)	(34,928)	(30,311)	(22,508)	(8,263)	(8,998)	(16,816)	(12,219)
4 Directly issued capital subject to phase out from CET1 (only applicable to non-joint stock companies)	-	-	-	-	-	-	-	-
5 Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET1)	-	-	-	-	-	-	-	-
6 Common Equity Tier 1 capital before regulatory adjustments	2,763,640	2,172,602	2,107,604	1,993,425	1,868,886	1,794,624	1,720,946	1,661,279
Common Equity Tier 1 capital: regulatory adjustments								
26 Other deductions and regulatory adjustments to CET1 as determined by OSFI	10,647	3,733	3,213	2,599	5,442	6,525	8,277	10,233
28 Total regulatory adjustments to Common Equity Tier 1	(181,151)	(126,549)	(114,583)	(106,850)	(99,524)	(96,927)	(82,257)	(87,285)
29 Common Equity Tier 1 capital (CET1)	2,593,136	2,049,786	1,996,234	1,889,174	1,774,804	1,704,222	1,646,966	1,584,227
29a Common Equity Tier 1 capital (CET1) with transitional arrangements for ECL provisioning not applied	2,582,489	2,046,053	1,993,021	1,886,575	1,769,362	1,697,697	1,638,689	1,573,994
Additional Tier 1 capital: instruments								
30 Directly issued qualifying Additional Tier 1 instruments plus related stock surplus	183,541	72,554	72,554	72,554	72,554	72,554	72,554	72,554
31 of which: classified as equity under applicable accounting standards	183,541	72,554	72,554	72,554	72,554	72,554	72,554	72,554
32 of which: classified as liabilities under applicable accounting standards	-	-	-	-	-	-	-	-
33 Directly issued capital instruments subject to phase out from Additional Tier 1	-	-	-	-	-	-	-	-
34 Additional Tier 1 instruments (and CET1 instruments not included in row 5) issued by subsidiaries and held by third parties (amount allowed in group AT1)	-	-	-	-	-	-	-	-
35 of which: instruments issued by subsidiaries subject to phase out	-	-	-	-	-	-	-	-
36 Additional Tier 1 capital before regulatory adjustments	183,541	72,554	72,554	72,554	72,554	72,554	72,554	72,554
Additional Tier 1 capital: regulatory adjustments								
43 Total regulatory adjustments to Additional Tier 1 capital	-	-	-	-	-	-	-	-
44 Additional Tier 1 capital (AT1)	183,541	72,554	72,554	72,554	72,554	72,554	72,554	72,554
45 Tier 1 capital (T1 = CET1 + AT1)	2,776,677	2,122,340	2,068,788	1,961,728	1,847,358	1,776,776	1,719,520	1,656,781
45a Tier 1 capital with transitional arrangements for ECL provisioning not applied	2,766,030	2,118,607	2,065,575	1,959,129	1,841,916	1,770,251	1,711,243	1,646,548
Tier 2 capital: instruments and allowances								
46 Directly issued qualifying Tier 2 instruments plus related stock surplus	-	-	-	-	-	-	-	-
47 Directly issued capital instruments subject to phase out from Tier 2	-	-	-	-	-	-	-	-
48 Tier 2 instruments (and CET1 and AT1 instruments not included in row 5 or 34) issued by subsidiaries and held by third parties (amount allowed in group Tier 2)	-	-	-	-	-	-	-	-
49 of which: instruments issued by subsidiaries subject to phase out	-	-	-	-	-	-	-	-
50 Collective allowances	79,284	47,925	45,473	42,539	40,919	42,968	45,967	49,305
51 Tier 2 capital before regulatory adjustments	79,284	47,925	45,473	42,539	40,919	42,968	45,967	49,305
Tier 2 capital: regulatory adjustments								
57 Total regulatory adjustments to Tier 2 capital	-	-	-	-	-	-	-	-
58 Tier 2 capital (T2)	79,284	47,925	45,473	42,539	40,919	42,968	45,967	49,305
59 Total capital (TC = T1 + T2)	2,855,961	2,170,265	2,114,261	2,004,267	1,888,277	1,819,744	1,765,487	1,706,086
59a Total capital with transitional arrangements for ECL provisioning not applied	2,855,961	2,170,265	2,114,261	2,004,267	1,888,277	1,819,744	1,765,487	1,706,086
60 Total risk-weighted assets	18,925,660	15,458,591	14,748,207	14,018,221	13,309,550	12,427,049	11,461,154	10,911,018
Capital ratios								
61 Common Equity Tier 1 (as a percentage of risk-weighted assets)	13.7%	13.3%	13.5%	13.5%	13.3%	13.7%	14.4%	14.5%
61a CET1 Ratio with transitional arrangements for ECL provisioning not applied	13.6%	13.2%	13.5%	13.5%	13.3%	13.7%	14.3%	14.4%
62 Tier 1 (as a percentage of risk-weighted assets)	14.7%	13.7%	14.0%	14.0%	13.9%	14.3%	15.0%	15.2%
62a Tier 1 Capital Ratio with transitional arrangements for ECL provisioning not applied	14.6%	13.7%	14.0%	14.0%	13.8%	14.2%	14.9%	15.1%
63 Total capital (as a percentage of risk-weighted assets)	15.1%	14.0%	14.3%	14.3%	14.2%	14.6%	15.4%	15.6%
63a Total Capital Ratio with transitional arrangements for ECL provisioning not applied	15.1%	14.0%	14.3%	14.3%	14.2%	14.6%	15.4%	15.6%
OSFI all-in target								
69 Common Equity Tier 1 capital all-in target ratio	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%
70 Tier 1 capital all-in target ratio	8.5%	8.5%	8.5%	8.5%	8.5%	8.5%	8.5%	8.5%
71 Total capital all-in target ratio	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%
Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2013 and 1 Jan 2022)								
80 Current cap on CET1 instruments subject to phase out arrangements	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
81 Amounts excluded from CET1 due to cap (excess over cap after redemptions and maturities)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
82 Current cap on AT1 instruments subject to phase out arrangements	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
83 Amounts excluded from AT1 due to cap (excess over cap after redemptions and maturities)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
84 Current cap on T2 instruments subject to phase out arrangements	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
85 Amounts excluded from T2 due to cap (excess over cap after redemptions and maturities)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



Table 20: Leverage Ratio – Equitable Bank

(\$000s, except percentages)	2022				2021			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
On-balance sheet exposure								
1 On-balance sheet items (excluding derivatives, SFTs and grandfathered securitization exposures but including collateral)	50,700,483	38,971,106	38,726,715	36,854,619	35,563,379	33,778,496	32,216,231	30,975,867
2 Grossed-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the operative accounting framework (IFRS)	-	-	-	-	-	-	-	-
3 (Deductions of receivables assets for cash variation margin provided in derivative transactions)	-	-	-	-	-	-	-	-
4 (Asset amounts deducted in determining Basel III Tier 1 capital)	(224,349)	(165,869)	(150,885)	(127,207)	(100,204)	(90,962)	(82,258)	(77,255)
5 Total on-balance sheet exposures (excluding derivatives and SFTs) (sum of lines 1 and 4)	50,476,134	38,805,237	38,575,830	36,727,412	35,463,175	33,687,534	32,133,973	30,898,612
Derivative exposures								
6 Replacement cost associated with all derivative transactions	223,506	35,148	43,180	42,210	35,067	36,386	10,175	13,423
7 Add-on amounts for potential future exposure associated with all derivative transactions	77,539	17,314	41,380	38,336	55,681	59,155	31,123	26,547
8 (Exempted central counterparty-leg of client cleared trade exposures)	-	-	-	-	-	-	-	-
9 Adjusted effective notional amount of written credit derivatives	-	-	-	-	-	-	-	-
10 (Adjusted effective notional offsets and add-on deductions for written credit derivatives)	-	-	-	-	-	-	-	-
11 Total derivative exposures (sum of lines 6 to 10)	301,045	52,462	84,560	80,546	90,748	95,541	41,298	39,970
Securities financing transaction exposures								
12 Gross SFT assets recognised for accounting purposes (with no recognition of netting), after adjusting for sale accounting transactions	200,432	750,072	420,009	-	550,030	600,007	100,015	350,037
13 (Netted amounts of cash payables and cash receivables of gross SFT assets)	-	-	-	-	-	-	-	-
14 Counterparty credit risk (CCR) exposure for SFTs	20,040	36,195	43,890	14,512	57,577	24,163	9,707	10,733
15 Agent transaction exposures	-	-	-	-	-	-	-	-
16 Total securities financing transaction exposures (sum of lines 12 to 15)	220,472	786,267	463,899	14,512	607,607	624,170	109,722	360,770
Other off-balance sheet exposures								
17 Off-balance sheet exposure at gross notional amount	4,276,606	4,011,054	3,861,878	4,149,756	3,600,886	3,581,698	3,462,123	2,906,821
18 (Adjustments for conversion to credit equivalent amounts)	(2,458,943)	(2,418,115)	(2,379,197)	(2,656,272)	(2,225,554)	(2,340,595)	(2,364,191)	(1,978,634)
19 Off-balance sheet items (sum of lines 17 and 18)	1,817,663	1,592,939	1,482,681	1,493,484	1,375,332	1,241,103	1,097,932	928,187
Capital and Total Exposure								
20 Tier 1 capital	2,776,677	2,122,340	2,068,788	1,961,728	1,847,358	1,776,776	1,719,520	1,656,781
20a Tier 1 capital with transitional arrangements for ECL provisioning not applied	2,766,030	2,118,607	2,065,575	1,959,129	1,841,916	1,770,251	1,711,243	1,646,548
21 Total Exposures (sum of lines 5, 11, 16 and 19)	52,815,314	41,236,905	40,606,970	38,315,955	37,536,862	35,648,348	33,382,925	32,227,539
Leverage Ratios								
22 Basel III Leverage Ratio	5.3%	5.1%	5.1%	5.1%	4.9%	5.0%	5.2%	5.1%
22a Basel III Leverage Ratio with transitional arrangements for ECL provisioning not applied	5.2%	5.1%	5.1%	5.1%	4.9%	5.0%	5.1%	5.1%



Table 21: Ten-year statistical review

(\$000s, except share, per share amounts and percentages)	2022	2021	2020	2019	2018 ⁽⁶⁾	2017	2016	2015	2014	2013
Adjusted results (\$ thousands, unless stated otherwise)⁽¹⁾										
Net interest income	736,729	582,609	497,406	462,648	348,381	308,362	279,357	242,227	204,522	174,537
Non-interest revenue ⁽⁸⁾	48,716	60,298	59,427	34,416	27,659	41,026	26,458	16,836	13,423	14,386
Revenue	785,445	642,907	556,833	497,064	376,040	349,388	305,815	259,063	217,945	188,923
Non-Interest expenses	326,529	259,451	214,060	199,573	149,363	129,030	116,539	87,962	71,644	57,514
Pre-provision pre-tax income ⁽¹⁾	458,916	383,456	342,773	297,491	226,677	220,358	189,276	171,101	146,301	131,409
Provision for credit losses	18,238	(7,674)	42,280	18,394	2,083	1,543	2,445	3,638	2,627	6,732
Income before income taxes	440,678	391,130	300,493	279,097	224,594	218,815	186,831	167,463	143,674	124,677
Income tax expense	113,942	98,065	300,493	279,097	224,594	218,815	186,831	167,463	143,674	124,677
Net income	326,736	293,065	223,804	206,479	165,626	160,617	138,330	125,865	106,718	93,530
Net income available to common shareholders	321,170	288,651	219,327	201,788	160,863	155,854	133,567	121,102	102,107	89,905
Earnings per share - diluted (\$)	9.17	8.38	6.33	6.15	5.05	4.70	4.26	3.87	3.28	2.94
Return on equity ⁽⁴⁾	15.7	16.7	14.5	15.9	14.7	15.8	16.9	17.9	17.5	18.3
Efficiency ratio (%) ⁽²⁾⁽⁴⁾	41.6	40.4	38.4	40.2	39.7	41.6	38.1	34.0	32.9	30.4
YTD Operating leverage (%)	(3.7)	(5.7)	4.7	(1.4)	(8.1)	(3.3)	(14.4)	(3.9)	(9.2)	1.4
Net interest margin (%) ⁽¹⁾⁽⁷⁾	1.87	1.81	1.70	1.74	1.59	1.83	1.63	1.72	1.68	1.48
Reported results (\$ thousands, unless stated otherwise)										
Net interest income	733,405	582,609	497,406	462,648	348,381	308,362	279,357	242,227	204,522	174,537
Non-interest revenue	48,781	60,298	59,427	34,416	27,659	41,026	26,458	16,836	13,423	14,386
Revenue	782,186	642,907	556,833	497,064	376,040	349,388	305,815	259,063	217,945	188,923
Non-Interest expenses	376,471	260,176	214,060	199,573	149,363	129,030	116,539	87,962	71,644	57,514
Pre-provision pre-tax income ⁽²⁾	405,715	382,731	342,773	297,491	226,677	220,358	189,276	171,101	146,301	131,409
Provision for credit losses	37,258	(7,674)	42,280	18,394	2,083	1,543	2,445	3,638	2,627	6,732
Income before income taxes	368,457	390,405	300,493	279,097	224,594	218,815	186,831	167,463	143,674	124,677
Income tax expense	98,276	97,875	76,689	72,618	58,968	58,198	48,501	41,598	36,956	31,147
Net income	270,181	292,530	223,804	206,479	165,626	160,617	138,330	125,865	106,718	93,530
Net income available to common shareholders	264,615	288,117	219,327	201,788	160,863	155,854	133,567	121,102	102,107	89,905
Earnings per share - basic (\$) ⁽³⁾	7.63	8.49	6.52	6.05	4.87	4.73	4.29	3.92	3.32	2.95
Earnings per share - Diluted ⁽³⁾	7.55	8.36	6.47	5.99	4.84	4.70	4.25	3.87	3.27	2.91
Return on equity	12.9	16.7	14.8	15.5	14.1	15.8	16.9	17.9	17.4	18.1
Efficiency ratio (%)	48.1	40.5	38.4	40.2	39.7	36.9	38.1	34.0	32.9	30.4
YTD Operating leverage (%)	(23.0)	(6.0)	4.7	(1.4)	(8.1)	3.5	(14.4)	(3.9)	(9.2)	1.4
Net interest margin (%)	1.86	1.81	1.70	1.74	1.59	1.58	1.63	1.72	1.68	1.48
Return on average assets ⁽⁴⁾	0.7	0.9	0.8	0.8	0.7	0.8	0.8	0.9	0.9	0.8
Return on RWA ⁽⁴⁾	1.7	2.5	2.2	2.2	2.1	2.4	2.4	2.5	2.4	2.3

⁽¹⁾ See Non-GAAP financial measures and ratios section.

⁽²⁾ Increases in this ratio reflect reduced efficiencies, whereas decreases reflect improved efficiencies.

⁽³⁾ YTD EPS may not equal the sum of the quarterly EPS' as a result of rounding and the computation of in the money options for the year versus the quarter.

⁽⁴⁾ See Glossary section.

⁽⁵⁾ Adjusted market capitalization is the sum of common share market capitalization plus the number of subscription receipts outstanding multiplied by the corresponding market price as listed on the Toronto Stock Exchange (TSX) at period end.

⁽⁶⁾ Please refer to the 2018 MD&A for additional discussion regarding the adoption of IFRS 9. Effective January 1, 2018, the amounts and ratios have been prepared in accordance with IFRS 9. Prior year comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, disclosures of 2018 and onward are not directly comparable to prior years.

⁽⁷⁾ NIM of 2014 - 2022 was calculated based on the daily average balances outstanding during the period. NIM for 2013 or prior years was calculated using the average of the month-end balances outstanding during the period.

⁽⁸⁾ Starting Q4 2021, the dividend income and changes in fair values of investments in common share are included in Non-Interest Revenue and not in Interest Income. This remapping is applied prospectively and results for prior periods are not reclassified.



Table 21: Ten-year statistical review (continued)

(\$000s, except share, per share amounts and percentages)	2022	2021	2020	2019	2018 ⁽⁶⁾	2017	2016	2015	2014	2013
Select balance sheet and other information (\$ millions, unless stated otherwise)										
Total assets	51,145	36,159	30,746	28,392	25,037	20,634	18,974	15,528	12,855	11,816
Assets under management ⁽¹⁾	61,569	42,020	35,936	33,005	29,411	24,653	22,278	17,600	14,374	12,815
Loans receivable	46,510	32,901	28,272	26,608	23,526	19,299	17,784	14,701	12,270	11,130
Loans under management ⁽¹⁾	57,008	38,663	33,347	31,123	27,801	23,233	21,004	16,707	13,760	12,106
Assets under administration ⁽¹⁾	41,234	-	-	-	-	-	-	-	-	-
Total deposits principal	30,831	20,695	16,376	15,232	13,522	11,025	9,680	8,115	7,385	6,378
EQ Bank deposits principal	7,923	6,968	4,556	2,667	2,188	1,628	1,062	0	-	-
Other deposits principal	22,908	13,727	11,820	12,565	11,334	9,397	8,618	8,115	7,385	6,378
Total risk-weighted assets ⁽²⁾	18,926	13,310	10,426	9,761	8,803	7,035	6,386	5,259	4,721	4,329
Common shareholders' equity ⁽²⁾	2,354	1,882	1,575	1,395	1,207	1,066	905	724	631	540
Preferred shares	181	71	72	73	73	73	73	73	72	48
Liquid assets ⁽¹⁾	3,938	3,056	2,910	1,690	1,407	1,479	1,281	895	677	704
Total assets held for regulatory purposes as a % of total Equitable Bank assets (%)	7.6	8.0	9.1	5.5	5.1	6.7	6.2	4.9	4.1	5.1
Total liquid assets as a % of total assets (%)	7.7	8.5	9.5	6.0	5.6	7.2	6.7	5.8	5.3	6.0
Credit quality (% , unless stated otherwise)										
Provision for credit losses	37,258	(7,674)	42,280	18,394	2,083	1,543	2,445	3,638	2,627	6,732
Provision for credit losses – rate ⁽²⁾	0.33	(0.03)	0.15	0.07	0.01	0.010	0.020	0.030	0.020	0.060
Net impaired loan as a % of total loan assets	0.28	0.27	0.42	0.44	0.16	0.12	0.21	0.22	0.30	0.24
Net allowance for credit losses as a % of total loan assets	0.18	0.15	0.23	0.14	0.11	0.17	0.19	0.23	0.27	0.28
Share information										
Common share price – close (\$)	56.73	68.91	50.50	54.68	29.56	35.75	30.23	25.75	32.84	25.38
Book value per common share ⁽²⁾ (\$)	62.65	55.24	46.68	41.53	36.47	32.28	27.48	23.29	20.45	17.57
Common shares outstanding	37,564,114	34,070,810	33,748,148	33,595,186	33,108,036	33,006,874	32,920,284	31,077,210	30,870,712	30,710,810
Common share market capitalization (\$ millions)	2,131	2,348	1,704	1,837	979	1,180	995	800	1,014	779
Dividends declared – common share (\$)	1.21	0.74	0.74	0.65	0.54	0.48	0.42	0.38	0.34	0.30
Dividends declared – preferred share - Series 1 (\$) ⁽³⁾	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1.36	1.81
Dividends declared – preferred share - Series 3 (\$) ⁽⁴⁾	1.49	1.49	1.49	1.56	1.59	1.59	1.59	1.59	0.63	N/A
Dividend Yield - common shares (%) ⁽²⁾	2.0	1.4	1.8	1.5	1.7	1.6	1.5	1.3	1.1	1.5
Dividend Payout (%) ⁽²⁾	16.0	8.9	11.4	10.8	11.2	10.1	9.9	9.8	10.4	10.3
Equitable Bank capital information(%)										
CET1 ratio	13.7	13.3	14.6	13.6	13.5	14.8	14.0	13.6	13.5	12.4
Tier 1 capital ratio	14.7	13.9	15.3	14.4	14.3	15.9	15.1	15.0	14.9	13.5
Total capital ratio	15.1	14.2	15.8	14.7	14.5	16.3	16.6	16.8	17.3	16.3
Leverage ratio ⁽⁵⁾	5.3	4.9	5.1	4.9	5.0	5.4	5.1	5.2	N/A	N/A

⁽¹⁾ See Non-GAAP financial measures and ratios section.

⁽²⁾ See Glossary section.

⁽³⁾ EQB fully redeemed its Series 1 Preferred Shares on September 30, 2014.

⁽⁴⁾ EQB issued its Series 3 Preferred Shares in August 2014 and the 2014 Series 3 Preferred Shares dividend declaration represented dividends payable for the period from August 8, 2014 to December 31, 2014.

⁽⁵⁾ The Leverage Ratio is measured under Basel III framework, effective the first quarter of 2015. Thus it is not applicable for the prior years.

⁽⁶⁾ Please refer to the 2018 MD&A for additional discussion regarding the adoption of IFRS 9. Effective January 1, 2018, the amounts and ratios have been prepared in accordance with IFRS 9. Prior year comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, disclosures of 2018 and onward are not directly comparable to prior years.

Non-GAAP financial measures and ratios

This section provides further discussion regarding the variety of financial measures to evaluate EQB's performance. In addition to GAAP prescribed measures, we also use certain non-GAAP financial measures and ratios that we believe provide useful information to investors regarding EQB's financial condition and results of operations. Readers are cautioned that non-GAAP financial measures and ratios often do not have any standardized meaning, and therefore, are unlikely to be comparable to similar measures presented by other companies.

Adjusted results:

Concentra acquisition

On February 7, 2022, Equitable Bank announced a definitive agreement to acquire a majority interest in Concentra Bank, subject to customary closing conditions and regulatory approvals. On September 28, 2022, Equitable Bank received approval from the Ministry of Finance to acquire Concentra Bank and subsequently closed the transaction on November 1, 2022, acquiring 100% ownership of Concentra Bank.

At the close of the transaction, EQB.R subscription receipts were converted to common shares and proceeds were used to fund the acquisition. To support the transaction and integration, Equitable Bank incurred certain acquisition costs since Q4 2021. In addition, the assets acquired from Concentra Bank and the liabilities retained were fair valued in accordance with the accounting standards. These acquisition-related fair value adjustments will be amortized over the term of these loans or liabilities, impacting reported net interest income, which began in Q4 2022. In addition, a Stage 1 provision was also set up for the performing loans acquired, which also was recorded through the income statement in the fourth quarter.

Income tax

The federal government has introduced an increase in the corporate tax rate of 1.5% for bank and life insurance groups for taxation years that end after April 7, 2022. It was levied on the portion of taxable income that exceeds 100 million. As a result, a one-time tax impact was recorded in the income statement related to deferred tax liabilities due to the change in tax rate.

Adjustments impacting current and prior periods:

Adjustments listed below are presented on a pre-tax basis:

- Q4 2022
 - \$2.2 million interest earned on the escrow account where the proceeds of the subscription receipts are held⁽¹⁾;
 - \$36.9 million of acquisition and integration related costs;
 - \$19.0 million provision credit for credit losses recorded on purchased loan portfolios;
 - \$3.3 million net fair value related amortization recorded for November and December 2022;
 - \$0.7 million reversal of interest expenses paid to subscription receipt holders;
 - \$5.6 million tax expenses true-up due to increase in tax rate;
- Q3 2022 – \$5.2 million of acquisition and integration related costs and \$1.0 million of interest expense paid to subscription receipt holders;
- Q2 2022 – \$2.7 million of acquisition and integration related costs and \$0.9 million of interest expenses paid to subscription receipt holders;
- Q1 2022 – \$5.1 million of acquisition and integration related costs and \$0.9 million of interest expenses paid to subscription receipt holders; and
- Q4 2021 – \$0.7 million of acquisition costs.

(1) The net proceeds from the issuance of subscription receipts were held in an escrow account and the interest income earned was recognized upon closing of the Concentra acquisition.

Adjusted efficiency ratio

is derived by dividing adjusted non-interest expenses by adjusted revenue.

Adjusted operating leverage

is the growth rate in adjusted revenue less the growth rate in adjusted non-interest expenses.

Adjusted return on equity

is calculated on an annualized basis and is defined as adjusted net income available to common shareholders as a percentage of weighted average common shareholders' equity (reported) outstanding during the period.

Assets under administration (AUA)

is sum of (1) assets over which Concentra Bank has been named as trustee, custodian, executor, administrator or other similar role; (2) loans held by credit unions for which Concentra Bank acts as servicer.

Assets under management (AUM)

is the sum of total assets reported on the consolidated balance sheet and loan principal derecognized but still managed by EQB.

Conventional loans

is the total on-balance sheet loan principal excluding Prime single family and Insured multi-unit residential mortgages.

Liquid assets

is a measure of EQB's cash or assets that can be readily converted into cash, which are held for the purposes of funding loans, deposit maturities, and the ability to collect other receivables and settle other obligations.

Loans under management (LUM)

is the sum of loan principal reported on the consolidated balance sheet and loan principal derecognized but still managed by EQB.

Net interest margin (NIM)

is calculated on an annualized basis by dividing net interest income by the average total interest earning assets for the period.

Pre-provision pre-tax income (PPPT)

is the difference between revenue and non-interest expenses.

Glossary

Book value per common share

is calculated by dividing common shareholders' equity by the number of common shares outstanding.

Common Equity Tier 1 Capital (CET1 Capital)

is defined as shareholders' equity plus any qualifying other non-controlling interest in subsidiaries less preferred shares issued and outstanding, any goodwill, other intangible assets and cash flow hedge reserve components of accumulated other comprehensive income.

CET1 ratio

is defined as CET1 Capital as a percentage of total RWA. This ratio is calculated for Equitable Bank in accordance with OSFI's Capital Adequacy Requirements (CAR) Guideline.

Dividend payout ratio

is defined as dividend per common share as a percentage of diluted earnings per share.

Dividend yield

is calculated on an annualized basis and is defined as dividend per common share divided by average of daily closing price per common share for the period.

Efficiency ratio

is derived by dividing non-interest expenses by revenue. A lower efficiency ratio reflects a more efficient cost structure.

Leverage ratio

is calculated by dividing Tier 1 Capital by an exposure measure. The exposure measure consists of total assets (excluding items deducted from Tier 1 Capital) and certain off-balance sheet items converted into credit exposure equivalents. Adjustments are also made to derivatives and secured financing transactions to reflect credit and other risks. This ratio is calculated for Equitable Bank in accordance with OSFI's CAR Guideline.

Operating leverage

is the growth rate in revenue less the growth rate in non-interest expenses.

Provision for credit losses (PCL) – rate

is calculated on an annualized basis and is defined as the provision for credit losses as a percentage of average loan principal outstanding during the period.

Return on average assets

is calculated on an annualized basis and is defined as net income as a percentage of average month-end total assets balances outstanding during the period.

Return on RWA

is calculated on an annualized basis and is defined as net income as a percentage of average RWA during the period.

Return on equity (ROE)

is calculated on an annualized basis and is defined as net income available to common shareholders as a percentage of the weighted average common equity outstanding during the period.

Risk-weighted assets (RWA)

represents Equitable Bank's assets and off-balance sheet exposures, weighted according to risk as prescribed by OSFI under the CAR Guideline.

Tier 1 Capital

is calculated by adding non-cumulative preferred shares to CET1 Capital.

Tier 2 Capital

is equal to the sum of Equitable Bank's eligible stage 1 and 2 allowance.

Tier 1 capital ratio

is calculated by dividing Tier 1 Capital by Total RWA. This ratio is calculated for Equitable Bank in accordance with OSFI's CAR Guideline.

Total Capital

equals to Tier 1 plus Tier 2 Capital.

Total capital ratio

is calculated by dividing Total Capital by Total RWA. This ratio is calculated for Equitable Bank in accordance with OSFI's CAR Guideline.



Acronyms

AOCI

Accumulated Other Comprehensive Income (Loss)

CAR

Capital Adequacy Requirements

CMHC

Canada Mortgage and Housing Corporation

EPS

Earnings per Share

GAAP

Generally Accepted Accounting Principles

HELOC

Home Equity Line of Credit

IAS

International Accounting Standard

IASB

International Accounting Standards Board

IFRS

International Financial Reporting Standards

LTV

Loan-to-Value ratio

NIM

Net Interest Margin

OSFI

Office of the Superintendent of Financial Institutions Canada